

# USCB Financial Holdings, Inc. Reports First Quarter 2022 Results

April 28, 2022

MIAMI, April 28, 2022 (GLOBE NEWSWIRE) -- **USCB Financial Holdings, Inc. (the "Company") (NASDAQ: USCB)**, the holding company for U.S. Century Bank, reported net income of \$4.9 million or \$0.24 per diluted share for the three months ended March 31, 2022, compared with net income of \$4.8 million or \$0.78 and \$0.16 per diluted share for Class A and Class B common stock, respectively, for the same period in 2021. On December 21, 2021, the Company agreed to exchange all the outstanding shares of Class B common stock for Class A common stock at a ratio of 5 to 1. As of December 31, 2021, the Company's only class of securities issued and outstanding was Class A common stock.

"Despite recent broad macroeconomic and geopolitical concerns, I am pleased with our first quarter financial results, which showed continued growth in both our loan and deposit portfolios. We continue to employ excess liquidity to purchase securities and maximize returns while maintaining pristine credit quality," said Luis de la Aguilera, President and Chief Executive Officer ("CEO").

During the first quarter of 2022, the Board of Directors (the "Board") approved a share repurchase program of up to 750,000 shares of Class A common stock. Under the repurchase program, the Company may purchase shares of Class A common stock on a discretionary basis from time to time through open market repurchases, privately negotiated transactions, or other means. As of March 31, 2022, the Company had not repurchased any shares.

During the quarter ended March 31, 2022, the Company appointed the following three new Board members:

- Ramon A. Rodriguez (appointed February 15, 2022) A well-respected Certified Public Accountant in Florida with decades
  of experience, currently serves as Chairman and CEO of Cable Insurance, a property and casualty insurer dedicated to the
  commercial automotive market. Previously, he was CEO of Madsen Sapp Mena Rodriguez & Co. from 1971 until he retired
  from public accounting in 2009. Mr. Rodriguez was a founder and board member of DME Corporation, a manufacturing
  company in the defense and aerospace sector, from 1975 to 2009. He also served on the board of Republic Services, Inc.,
  a solid waste company listed on the NYSE, from 1999 to 2020 and is a past chairman of the board.
- Robert E. Kafafian (appointed March 28, 2022) A recognized banking industry leader in performance measurement and the founder, Chairman and CEO of The Kafafian Group, Inc. He has a distinguished 40-year career consulting and advising more than 500 financial institutions across the United States and has been instrumental in the design and development of a nationally recognized bank profitability software product. Mr. Kafafian is a frequent speaker and writer on a variety of banking subjects and is often quoted in banking periodicals. He teaches at numerous state, regional, and national banking schools.
- Maria C. Alonso (appointed March 31, 2022) A highly regarded business executive with a proven track record spanning more than 25 years across banking, marketing, social responsibility, and community engagement, most recently served as the President and CEO of United Way Miami, one of the region's largest philanthropies, from 2017 through 2021. Her involvement in community organizations has included: New World School of the Arts (past Executive Committee Chair), Leadership Florida, International Women's Forum, Greater Miami Chamber of Commerce (past Board Chair), Miami-Dade Beacon Council (past One Community, One Goal Co-Chair), Camillus House, Miami Dade College Foundation, The Miami Foundation, and Teach for America. Ms. Alonso is a recognized community leader having received numerous awards celebrating her civic, business, and philanthropic contributions to the South Florida community.

Unless otherwise stated, all percentage comparisons in the bullet points below are calculated for the quarter ended March 31, 2022 versus the quarter ended March 31, 2021 and annualized where appropriate.

#### Profitability

- Annualized return on average assets for the quarter ended March 31, 2022 was 1.03% compared to 1.23% for the first quarter of 2021.
- Annualized return on average stockholders' equity for the quarter ended March 31, 2022 was 9.75% compared to 11.30% for the first quarter of 2021.
- The efficiency ratio for the quarter ended March 31, 2022 increased to 58.88% compared to 58.64% for the first quarter of 2021.
- Net interest margin decreased to 3.22% for the quarter ended March 31, 2022 compared to 3.35% for the first quarter of 2021.

• Net interest income was \$14.4 million for the quarter ended March 31, 2022, an increase of \$1.9 million or 15.3% compared to the first quarter of 2021. The increase was primarily driven by higher loan and investment income along with lower deposit costs.

## **Balance Sheet**

- Total assets were \$2.0 billion at March 31, 2022, representing an increase of \$333.9 million or 20.4% from March 31, 2021.
- Total deposits were \$1.7 billion at March 31, 2022, representing an increase of \$309.1 million or 22.0%, from March 31, 2021.
- Total shareholders' equity was \$192.0 million at March 31, 2022, representing an increase of \$21.6 million or 12.7% from March 31, 2021.
- Total loans were \$1.3 billion at March 31, 2022, representing an increase of \$154.4 million or 14.0% from March 31, 2021.

## Asset Quality

- The allowance for credit losses was \$15.1 million and \$15.0 million as of March 31, 2022 and 2021, respectively.
- The allowance for credit losses represented 1.20% of total loans at March 31, 2022 compared to 1.36% at March 31, 2021. The decrease in coverage was primarily driven by reduced uncertainty around the economic impact of the COVID-19 pandemic on our loan portfolio.
- Non-performing loans to total loans was 0.00% at March 31, 2022 compared to 0.06% at March 31, 2021.

## Non-interest Income and Non-interest Expense

- Non-interest income totaled \$1.9 million for the three months ended March 31, 2022, a decrease of \$376 thousand or 16.2% compared to the same period in 2021. The decrease was primarily driven by fewer loan sales resulting in gains.
- Non-interest expense was \$9.6 million for the three months ended March 31, 2022 compared to \$8.7 million for the same period in 2021. The increase was primarily driven by higher salaries and employee benefits due to new hires, salary compensation, and seasonal payroll taxes.

### Capital

• The Company and its wholly owned subsidiary, U.S. Century Bank (the "Bank"), exceeded all regulatory capital requirements and remained significantly above "well-capitalized" guidelines. As of March 31, 2022, total risk-based capital ratio for the Company and the Bank was 14.49% and 14.41%, respectively.

### **Conference Call and Webcast**

USCB Financial Holdings, Inc. (the "Company"), will host a conference call on Friday, April 29, 2022, at 9:00 a.m. Eastern Time to discuss the Company's unaudited financial results for the quarter ended March 31, 2022. To access the conference call, dial (844) 221-2148 (domestically) or (929) 517-0937 (internationally) and use conference code 6069233.

Additionally, interested parties can listen to a live webcast of the call in the "Investor Relations" section of the Company's website at <u>www.uscenturv.com</u>. An archived version of the webcast will be available in the same location shortly after the live call has ended.

### About USCB Financial Holdings, Inc.

USCB Financial Holdings, Inc. is the bank holding company for U.S. Century Bank. Established in 2002, U.S. Century Bank is one of the largest community banks headquartered in Miami, and one of the largest community banks in the state of Florida. U.S. Century Bank is rated 5-Stars by BauerFinancial, the nation's leading independent bank rating firm. U.S. Century Bank offers customers a wide range of financial products and services and supports numerous community organizations, including the Greater Miami Chamber of Commerce, the South Florida Hispanic Chamber of Commerce, and ChamberSouth. For more information or to find a banking center near you, please call (305) 715-5200 or visit www.uscentury.com.

#### **Forward-Looking Statements**

This earnings release may contain statements that are not historical in nature are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended. The words "may," "will," "anticipate," "should," "would," "believe," "contemplate," "expect," "aim," "plan," "estimate," "continue," and "intend," as well as other similar words and expressions of the future, are intended to identify forward-looking statements. These forward-looking statements include statements related to our projected growth, anticipated future financial performance, and management's long-term performance goals, as well as statements relating to the anticipated effects on results of operations and financial condition from expected developments or events, or business and growth strategies, including anticipated internal growth.

These forward-looking statements involve significant risks and uncertainties that could cause our actual results to differ materially from those anticipated in such statements. Potential risks and uncertainties include, but are not limited to:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations:
- the COVID-19 pandemic and its impact on us, our employees, customers and third-party service providers, and the ultimate extent of the impacts of the pandemic and related government stimulus programs;
- our ability to successfully manage interest rate risk, credit risk, liquidity risk, and other risks inherent to our industry;
- the accuracy of our financial statement estimates and assumptions, including the estimates used for our credit loss reserve and deferred tax asset valuation allowance;
- the efficiency and effectiveness of our internal control environment;
- our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate;
- legislative or regulatory changes and changes in accounting principles, policies, practices or guidelines, including the effects of the forthcoming implementation of the Current Expected Credit Losses ("CECL") standard;
- the effects of our lack of a diversified loan portfolio and concentration in the South Florida market, including the risks of geographic, depositor, and industry concentrations, including our concentration in loans secured by real estate;
- the concentration of ownership of our Class A common stock;
- fluctuations in the price of our Class A common stock;
- our ability to fund or access the capital markets at attractive rates and terms and manage our growth, both organic growth as well as growth through other means, such as future acquisitions;
- inflation, interest rate, unemployment rate, market, and monetary fluctuations;
- increased competition and its effect on the pricing of our products and services as well as our margins;
- the effectiveness of our risk management strategies, including operational risks, including, but not limited to, client, employee, or third-party fraud and security breaches; and
- other risks described in this earnings release and other filings we make with the Securities and Exchange Commission ("SEC").

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations. Therefore, you are cautioned not to place undue reliance on any forward-looking statements. Further, forward-looking statements included in this earnings release are made only as of the date hereof, and we undertake no obligation to update or revise any forwardlooking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, unless required to do so under the federal securities laws. You should also review the risk factors described in the reports the Company filed or will file with the SEC and, for periods prior to the completion of the bank holding company reorganization in December 2021, the Bank filed with the FDIC.

#### **Non-GAAP Financial Measures**

This earnings release includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures. Management has included these non-GAAP measures because it believes these measures may provide useful supplemental information for evaluating the Company's underlying performance trends. Further, management uses these measures in managing and evaluating the Company's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this earnings release.

You should assume that all numbers are unaudited unless otherwise noted.

#### Contacts:

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# **USCB FINANCIAL HOLDINGS, INC.** CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(Dollars in thousands, except per share data)

	Three Months Ended March 31,									
		:	2021							
Interest income:										
Loans, including fees	\$	12,982	\$	11,868						
Investment securities		2,329		1,844						
Interest-bearing deposits in financial institutions		31		16						

Total interest income		15,342		13,728
Interest expense:				
Interest-bearing deposits		16		14
Savings and money markets accounts		551		548
Time deposits		259		554
Federal Home Loan Bank advances		137		137
Total interest expense		963		1,253
Net interest income before provision for credit losses		14,379		12,475
Provision for credit losses		-		(160)
Net interest income after provision for credit losses		14,379		12,635
Non-interest income:				
Service fees		900		889
Gain on sale of securities available for sale, net		21		62
Gain on sale of loans held for sale, net		334		964
Loan settlement		161		-
Other non-interest income		529		406
Total non-interest income		1,945		2,321
Non-interest expense:				
Salaries and employee benefits		5,875		5,278
Occupancy		1,270		1,387
Regulatory assessment and fees		213		178
Consulting and legal fees		517		185
Network and information technology services		387		508
Other operating		1,350		1,141
Total non-interest expense		9,612		8,677
Net income before income tax expense		6,712		6,279
Income tax expense		1,858		1,498
Net income		4,854		4,781
Preferred stock dividend		-		781
Net income available to common stockholders	\$	4,854	\$	4,000
Allocation of net income per common stock class: <sup>(1)</sup>				
Class A	\$	4,854	\$	3,042
Class B	\$	-	\$	958
Per share information: <sup>(1)</sup>	Ŷ		Ψ	
Class A common stock <sup>(2)</sup>				
Net income per share, basic	\$	0.24	\$	0.78
Net income per share, diluted	\$	0.24	Ψ \$	0.78
Class B common stock	Ŷ	0.24	Ψ	0.70
Net income per share, basic	2	_	\$	0.16
Net income per share, diluted	\$ \$		Ψ \$	0.10
Weighted average shares outstanding:	Ŷ		Ψ	0.10
Class A common stock <sup>(2)</sup>				
Basic	10	004 052		2 990 460
		994,953		3,889,469
Diluted Class B common stock	20,	109,783		3,913,279
Basic				6 121 052
Diluted		-		6,121,052 6 121 052
Diluted		-		6,121,052

(1) For the three months ended March 31, 2021, the allocation of net income available to common stockholders was based on the weighted average shares outstanding per common share class to the total weighted average shares outstanding during the period. The income allocation is calculated using the weighted average shares outstanding of Class B common stock on a as-converted basis (20% per share equivalent to Class A common stock).

(2) For the three months ended March 31, 2021, the common stock outstanding, weighted average shares and net income per share for the Class A common stock were adjusted to reflect the 1 for 5 reverse stock split that occurred in June 2021.

# USCB FINANCIAL HOLDINGS, INC.

SELECTED FINANCIAL DATA (UNAUDITED)

(Dollars in thousands, except per share data)

As of or For the Three Months Ended

Income Statement Data.         Provision for credit (oses         1		3/31/2022			12/31/2021		9/30/2021		6/30/2021	3/31/2021		
Provision for credit losses         .<	Income Statement Data:											
Net interest income after provision for credit bases         14,379         14,076         13,471         12,474         12,635           Service frees         900         961         866         903         889           Service frees         900         961         866         903         889           Sam (nss) end of back frees available for sele, net         134         107         552         23         964           Gain on sale of other asset, net         161         -         2,500         -         -         -           Other income         529         558         399         403         406         -	Net interest income	\$	14,379	\$	14,076	\$	13,471	\$	12,474	\$	12,475	
bases         14,379         14,076         13,471         12,243         12,263           Gain (bs) on sale of securities available for sale, net         21         35         (70)         187         62           Gain on sale of other assets         -         983         - </td <td>Provision for credit losses</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>(160)</td>	Provision for credit losses		-		-		-		-		(160)	
Service fees         900         961         856         903         889           Gain (bas) not ail o securities available for sale, not         21         35         700         1177         62           Gain on sale of homs held for sale, net         334         107         532         23         964           Gain on sale of other sastes         -         983         -         -         -           Chan sale and others held for sale, net         1,845         2,644         4,217         1,516         2,321           Stantes and employee benefits         5,375         5,364         5,313         5,213         5,273         1,867           Cocupancy         1,270         1,267         1,192         1,411         1,387           Regulatory sessement and fees         213         93         317         135         1185           Network and information technology services         387         2383         332         508           Other operating         1,260         1,161         1,470         1,161         6,771           Net income (loss) period         -         5,660         6,563         4,063         4,781           Preferrat stock divided         -         5,660         5,633	Net interest income after provision for credit											
Gan (oss) on sale of exeruities available for sale, net gain, net (ann osale of hoars sale)         21         35         70)         187         62           Gan on sale of hoars sales (ann osale of hoars sales)         23         34         107         532         23         964           Gan on sale of hoars sales         -         983         -         -         -           Char nocone         529         558         399         403         406           Total non-interest income         1,945         2,644         4,177         1,516         2,321           Salaries and employse benefits         5,675         5,634         6,313         5,273         5,78           Occupancy         1,270         1,282         1,411         1,387         178           Consulting and legal fees         6,712         9,319         9,007         8,6674         8,677           Net income beroin noom tax expense         6,712         7,401         8,681         5,516         6,593         4,053         4,761           Prefered stock dividend         -         -         5,485         5,5650         \$ (83,534)         \$ 3,299         \$ 4,000           Allocation of net income (loss) per share, basic         \$ 0,24         \$ 0,300         \$			-		-		-		,			
sale, rist         21         36         (70)         187         62           Gan on sale of other assets         -         983         -         -           Loan setter of other assets         -         983         -         -           Loan setter of other assets         -         983         -         -           Loan setter on other assets         -         983         -         -           Other income         529         558         399         403         406           Statries and employee benefits         5,875         5,834         5,313         5,213         5,231           Occupancy         1,270         1,267         1,192         1,411         1,337           Regulatory assessment and fees         517         539         357         373         185           Network and information technology services         9,612         9,318         9,007         6,674         8,677           Net income before income tax expense         1,458         1,751         2,088         1,263         1,448           Net income (loss) available to common stock divided         -         -         542         764         781           Schang and cont fedemption of prefered share. Bate			900		961		856		903		889	
Gain on sale of loans held for sale, net Gain on sale of other assets         334         107         532         23         994           Gain on sale of other assets         -         983         -         -         -           Cann settement         161         -         2,600         -         -           Other income         1,245         2,644         4,177         1,516         2,233         5,278           Occupancy         1,270         1,262         1,411         1,387         7,373         185         1778           Consulting and legal fees         2,13         9,37         3,353         3,32         508           Network and information technology services         3,87         2,868         3,585         3,32         50,867           Net income betroi income tax expense         6,712         7,401         8,861         5,516         6,273         1,498           Net income betroi income tax expense         1,558         1,751         2,088         1,263         1,498           Net income (loss) available to common stock chidend         -         6,233         4,053         4,761           Prefered stock dividend         -         -         6,236         5,308         3,299         4,000 <td></td> <td></td> <td></td> <td></td> <td>05</td> <td></td> <td>(70)</td> <td></td> <td>407</td> <td></td> <td>22</td>					05		(70)		407		22	
Gain on sale of other assets         -         983         -         -           Loan settlement         161         -         2.500         -         -           Other income         529         558         399         403         406           Stantes and enpilyse benefits         5.875         5.844         4.217         1.1516         2.321           Occupancy         1.270         1.267         1.192         1.411         1.387           Regulatory assessment and fees         2.13         93         317         195         178           Consulting and legal fees         517         539         357         373         185           Network and information technology services         9.612         9.319         9.007         6.674         6.279           Incame tax expense         1.858         1.751         2.088         1.468         1.470         1.140         1.141           Incame tax expense         1.858         1.751         2.088         1.623         1.488           Net income (loss) parailable to common stax expense         6.712         7.401         8.681         5.329         \$ 4.003           Allocation of net income (loss) per common stock (dividend         -         5							( )					
Lon settlement         161         -         250         558         399         403         406           Other income         529         558         399         403         406           Salaries and employee benefits         5,875         5,634         5,313         5,213         5,228           Cocupancy         1,220         1,227         1,227         1,210         1,411         1,337           Regulatory assessment and fees         2,13         93         317         195         178           Consulting and legal fees         517         733         185         1478         5,316         6,771           Net income bate expense         9,612         9,319         9,007         8,674         8,677           Net income bate expense         1,712         7,401         8,681         5,316         6,279           Net income (loss) persister         1,858         1,751         2,088         1,263         1,448           Net income (loss) persister         9,855         -         -         -         -           Net income (loss) per share, basic         \$         5,650         \$         (73,53,43)         3,299         \$         4,000           Stock class: (1)			334				532		23		964	
Other income         529         558         399         403         406           Total non-interest income         1.945         2.644         4.217         1.516         2.321           Cocupancy         1.270         1.267         1.192         1.411         1.337           Cocupancy         1.270         1.267         1.192         1.411         1.337           Consulting and legal lees         5.17         5.33         3.37         1.95         1.78           Consulting and legal lees         5.17         5.39         3.67         8.674         8.674           Network and information technology services         3.87         2.88         3.33         4.66           Net income betroi income tax expense         1.751         7.401         8.681         5.316         6.279           Income tax expense         1.858         1.751         2.084         1.263         4.781           Preferred stock dividend         -         -         5.256         5         753         4.003           Atto come (loss) available to common stock dividend         -         -         5         5.650         5         0.209         \$         3.042           Class A         \$         4.854			-		983		-		-		-	
Total non-interest income         1.945         2.644         4.217         1.516         2.321           Salaries and employee benefits         5,875         5,634         5,313         5,213         5,278           Regulatory assessment and fees         2,13         93         317         1192         1,411         1,387           Regulatory assessment and fees         2,13         93         317         195         178           Ocnsulting and legal fees         317         288         358         332         508           Network and information technology services         387         268         358         322         508           Other operating         1,350         1,518         1,470         1,160         1,141           Income tax expense         6,712         7,401         8,681         5,316         6,6279           Net income (loss) persistic         1,858         1,751         2,088         1,263         1,488           Net income (loss) per anomon stock/class: (1)         2,669         \$         -         -           Class A         \$         4,854         \$         5,650         \$         (12,17,8)         \$         2,509         \$         3,042           Class					-		-		-		-	
Occupancy         1.270         1.287         1,192         1,411         1.387           Regulatory assessment and fees         2.13         9.3         317         195         178           Consulting and legal fees         517         539         337         373         185           Network and information technology services         367         268         358         332         508           Other operating         1,350         1,518         1,470         1,160         1,141           Total non-interest expenses         9,012         9,319         9,007         8,674         8,677           Net income before income tax expense         6,712         7,401         8,681         5,316         6,279           Income tax expense         4,854         5,660         6,593         4,053         4,761           Exchange and redemption of prefered shock dividend         -         -         542         754         781           Exchange and redemption of prefered shoces         \$         4,854         \$         5,660         \$         (77,278)         \$         2,509         \$         3,042           Class A         \$         4,854         \$         5,660         \$         (77,278) <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>												
Regulatory assessment and fees         213         93         317         195         178           Consulting and legal fees         517         539         357         373         185           Network and information technology services         387         268         3364         312         508           Other operating         1.518         1.470         1.518         1.470         8.677           Net income tax expense         6.712         7.401         8.681         5.316         6.279           Income tax expense         1.838         1.751         2.088         1.263         1.448           Net income         4.854         5.650         5.633         4.023         4.771           Prefered stock dividend         -         -         542         754         781           Stock rolders         \$         4.854         \$         5.650         \$         (83,534)         \$         3.299         \$         4.000           Allocation of net income (loss) parabare, basic         \$         -         5         6.250         \$         3.042           Class A         \$         4.854         \$         5.600         \$         (77.278)         \$         2.509			-						-			
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			-						-			
Network and information technology services         387         268         368         332         508           Other operating         1,350         1,518         1,470         1,150         1,141           Total non-interest expense         6,712         7,401         8,681         5,316         6,279           Income tax expense         6,712         7,401         8,681         5,316         6,279           Income tax expense         4,854         5,650         6,593         4,053         4,781           Exchange and redemption of preferred         -         -         542         754         781           Stackholders         -         -         542         754         781         548           Allocation of net income (loss) per common stock class: (1)         -         -         89,585         - <td></td>												
Other operating         1.350         1.518         1.470         1.150         1.141           Total non-interest expenses         9.612         9.319         9.007         8.674         8.677           Net income before income tax expense         1.858         1.751         2.088         1.263         1.498           Net income tax expense         1.858         1.751         2.088         1.263         1.498           Net income tax expense         4.854         5.650         6.593         4.053         4.781           Prefered stock dividend         -         -         542         754         781           Exchange and redemption of preferred shares         -         -         89.585         -<			-				357		373			
Total non-interest expenses         9.612         9.319         9.007         8.674         8.677           Net income barder income tax expense         6.712         7.401         8.681         5.316         6.279           Income tax expense         4.854         5.650         6.593         4.053         4.781           Preferred stock dividend         -         -         542         754         781           Exchange and redemption of preferred shares         -         -         542         754         781           Stock class: (1)         S         4.854         \$ 5.650         \$ (83.634)         \$ 3.299         \$ 4.000           Allocation of not income (loss) per common stock (2)         \$ -         \$ -         \$ 5.650         \$ (77.278)         \$ 2.509         \$ 3.042           Class A         \$ 4.854         \$ 5.650         \$ (77.278)         \$ 2.509         \$ 3.042           Class A common stock (2)         Net income (loss) per share, basic         \$ 0.24         \$ 0.30         \$ (5.11)         \$ 0.65         \$ 0.78           Class A common stock (2)         Net income (loss) per share, basic         \$ -         \$ (1.02)         \$ 0.13         \$ 0.16           Balance Sheed Data (at period-end):         Class A common stock         \$ 392	Network and information technology services											
Net income tax expense         6,712         7,401         8,681         5,316         6,279           Income tax expense         1,858         1,751         2,088         1,263         1,498           Net income         4,854         5,650         6,593         4,053         4,781           Prefered stock dividend         -         542         754         781           Exchange and redemption of preferred stock dividend         -         542         754         781           Stock folders         \$         4,854         \$         5,650         \$         (83,534)         \$         3,299         \$         4,000           Allocation of net income (loss) per common stock class: (1)         Class A         \$         4,854         \$         5,650         \$         (77,278)         \$         2,509         \$         3,042           Class A         \$         4,854         \$         5,650         \$         (77,278)         \$         2,509         \$         3,042           Class A         \$         4,854         \$         5,650         \$         (77,278)         \$         2,509         \$         3,042           Class A         \$         4,854         \$         5,650 <td>Other operating</td> <td></td> <td>1,350</td> <td></td> <td>1,518</td> <td></td> <td>1,470</td> <td></td> <td>1,150</td> <td></td> <td>1,141</td>	Other operating		1,350		1,518		1,470		1,150		1,141	
Income tax expense         1.858         1.751         2.083         1.263         1.498           Net income         4.854         5.650         6.533         4.053         4.781           Preferred stock dividend         -         542         754         781           Exchange and redemption of preferred shares         89.585         -         -         -           Net income (loss) available to common stockholders         \$ 4.854         \$ 5.650         \$ (83.534)         \$ 3.299         \$ 4.000           Allocation of not income (loss) per common stock class: (1)         Class A         \$ 4.854         \$ 5.650         \$ (77.278)         \$ 2.509         \$ 3.042           Class A         \$ 4.854         \$ 5.650         \$ (77.278)         \$ 2.509         \$ 3.042           Class A         \$ 4.854         \$ 0.30         \$ (6.11)         \$ 0.65         \$ 0.78           Per share information:         Class A common stock <sup>(2)</sup> Net income (loss) per share, basic         \$ 0.24         \$ 0.30         \$ (5.11)         \$ 0.64         \$ 0.78           Class B common stock         \$ 0.24         \$ 0.30         \$ (1.02)         \$ 0.13         \$ 0.16           Net income (loss) per share, diluted         \$ -         \$ -         \$ (1.02)         \$ 0.13	Total non-interest expenses		9,612		9,319		9,007		8,674		8,677	
Net income         4,854         5,650         6,593         4,053         4,781           Preferred stock dividend         -         542         754         781           Exchange and redemption of preferred shares         -         -         542         754         781           Net income (loss) available to common stockholders         \$         4.854         \$         5,650         \$         (83,534)         \$         3.299         \$         4.000           Allocation of net income (loss) per common stockholders         \$         4.854         \$         5,650         \$         (77,278)         \$         2,509         \$         3.042           Class A         \$         4.854         \$         5,650         \$         (77,278)         \$         2,509         \$         3.042           Class A         \$         4.854         \$         5,650         \$         (77,278)         \$         2,509         \$         3.042           Per share information:         Class A common stock         \$         0.24         \$         0.30         \$         (5,11)         \$         0.64         \$         0.78           Net income (loss) per share, basic         \$         -         \$         \$ <td>Net income before income tax expense</td> <td></td> <td>6,712</td> <td></td> <td>7,401</td> <td></td> <td>8,681</td> <td></td> <td>5,316</td> <td></td> <td>6,279</td>	Net income before income tax expense		6,712		7,401		8,681		5,316		6,279	
Preferred stock dividend Exchange and redemption of preferred shares         -         542         754         781           Exchange and redemption of preferred shares         Net income (loss) available to common stockholders         \$         4.854         \$         5.650         \$         (83.534)         \$         3.299         \$         4.000           Allocation of net income (loss) per common stock class: (1)         \$         4.854         \$         5.650         \$         (77.278)         \$         2.509         \$         3.042           Class A         \$         4.854         \$         5.650         \$         (77.278)         \$         2.509         \$         3.042           Class A         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Velt income (loss) per share, basic         \$         -         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, basic         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balace Sheel Hot an (torinostinnet)         \$         32.214         \$         42.28         \$	Income tax expense		1,858		1,751		2,088		1,263		1,498	
Exchange and redemption of preferred shares         . <td>Net income</td> <td></td> <td>4,854</td> <td></td> <td>5,650</td> <td></td> <td>6,593</td> <td></td> <td>4,053</td> <td></td> <td>4,781</td>	Net income		4,854		5,650		6,593		4,053		4,781	
shares         . <td>Preferred stock dividend</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>542</td> <td></td> <td>754</td> <td></td> <td>781</td>	Preferred stock dividend		-		-		542		754		781	
Net income (loss) available to common stockholders         S         4.854         \$         5.650         \$         (83,534)         \$         3.299         \$         4.000           Allocation of net income (loss) per common stock class: (1)         Class A         \$         4.854         \$         5.650         \$         (77,278)         \$         2.509         \$         3.042           Class B         \$         -         \$         -         \$         (6,266)         \$         790         \$         958           Per share information:         -         \$         0.030         \$         (5.11)         \$         0.65         \$         0.78           Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.66         \$         0.78           Net income (loss) per share, diluted         \$         -         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, diluted         \$         -         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Securities available-for-sale         \$         392,21	Exchange and redemption of preferred											
stockholders         \$         4.854         \$         5.650         \$         (83,534)         \$         3.299         \$         4,000           Allocation of net income (loss) per common stock class: (1)         Class A         \$         4,854         \$         5,650         \$         (77,278)         \$         2,509         \$         3,042           Class B         \$         -         \$         -         \$         (6,256)         \$         790         \$         958           Per share information:         -         \$         -         \$         0.626         \$         790         \$         958           Class A common stock (2)         .         .         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Class B common stock         .         \$         .         \$          \$         0.13         \$         0.16           Net income (loss) per share, basic         \$         .         \$          \$         10.20         \$         0.13         \$         0.16           Balance SheeD Data (at period-end):         .         .         \$         12.2658	shares		-	<u> </u>	-		89,585	<u> </u>	-	<u> </u>	-	
Allocation of net income (loss) per common stock class: <sup>(1)</sup> Image: Class S         S         4,854         \$         5,650         \$         (77,278)         \$         2,509         \$         3,042           Class B         \$         -         \$         -         \$         (6,256)         \$         790         \$         958           Per share information:         Class A common stock <sup>(2)</sup> .         \$         .         \$         .         \$         0.30         \$         (5.11)         \$         0.65         \$         .         .         .         .         .         .         .         .         .         .         .         .	Net income (loss) available to common											
stock class: (1)       Class A       \$       4,854       \$       5,650       \$       (77,278)       \$       2,509       \$       3,042         Class B       \$       -       \$       5,650       \$       (77,278)       \$       2,509       \$       3,042         Class B       \$       -       \$       -       \$       (6,256)       \$       790       \$       958         Per share information:         Class A common stock (2)         Net income (loss) per share, basic       \$       0.24       \$       0.30       \$       (5,11)       \$       0.64       \$       0.78         Class A common stock       \$       0.24       \$       0.30       \$       (1,12)       \$       0.13       \$       0.16         Net income (loss) per share, basic       \$       -       \$       (1,02)       \$       0.13       \$       105,940         Satincome (loss) per share, diluted       \$       194,113       \$       46,228       \$       69,597       \$       47,117       \$       105,940       \$       147,344         Satincities endion investment (3)       \$       122,361	stockholders	\$	4,854	\$	5,650	\$	(83,534)	\$	3,299	\$	4,000	
Class A         \$         4,854         \$         5,650         \$         (7,278)         \$         2,509         \$         3,042           Class B         \$         -         \$         (6,256)         \$         790         \$         958           Per share information:            (6,256)         \$         790         \$         958           Class A common stock (2)         Net income (loss) per share, basic         \$         0.24         \$         0.30         \$         (5,11)         \$         0.66         \$         0.78           Net income (loss) per share, basic         \$         0.24         \$         0.30         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, basic         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Securities available-for-maturity         \$         94,113         \$         46,228         \$         69,597         \$         47,117         \$         105,940           Securities available-for-maturity         \$         122,361         \$         122,658         \$         99,866         \$         -         \$ <td>Allocation of net income (loss) per common</td> <td></td>	Allocation of net income (loss) per common											
Class B         \$         -         \$         (6,256)         \$         790         \$         958           Per share information:         Class A common stock (2)              958           Class A common stock (2)         Net income (loss) per share, basic         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Class B common stock         \$         0.24         \$         0.30         \$         (5.11)         \$         0.64         \$         0.78           Class B common stock         \$         0.24         \$         0.30         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, basic         \$         94,113         \$         46,228         \$         69,597         \$         47,117         \$         105,940           Securities held-to-maturity         \$         122,361         \$         122,658         \$         99,866         -         \$         -           Total securities held-to-maturity         \$         1,22,361         \$         1,103,981         \$         1,1103,981         \$         1,103,981<	stock class: <sup>(1)</sup>											
Per share information:           Class A common stock (2)         Net income (loss) per share, basic         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Class B common stock         *         0.24         \$         0.30         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, diluted         \$         -         \$         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):         Cash and cash equivalents         \$         392,214         \$         401,542         \$         328,171         \$         395,804         \$         341,344           Securities available-for-sale         \$         392,214         \$         401,542         \$         328,171         \$         395,804         \$         341,344           Securities held-for-maturity         \$         1,228,388         \$         1,190,081         \$         1,145,095         \$         1,1103,98	Class A	\$	4,854	\$	5,650	\$	(77,278)	\$	2,509	\$	3,042	
Class A common stock <sup>(2)</sup> Net income (loss) per share, basic       \$       0.24       \$       0.30       \$       (5.11)       \$       0.65       \$       0.78         Net income (loss) per share, diluted       \$       0.24       \$       0.30       \$       (5.11)       \$       0.64       \$       0.78         Class B common stock	Class B	\$	-	\$	-	\$	(6,256)	\$	790	\$	958	
Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.64         \$         0.78           Class B common stock          -         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, diluted         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):         -         \$         (1.02)         \$         47,117         \$         105,940           Securities held-to-maturity         \$         392,214         \$         122,861         \$         398,866         -         \$         -<	Per share information:											
Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.65         \$         0.78           Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.64         \$         0.78           Class B common stock          -         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, diluted         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):         -         \$         (1.02)         \$         47,117         \$         105,940           Securities held-to-maturity         \$         392,214         \$         122,861         \$         398,866         -         \$         -<	Class A common stock <sup>(2)</sup>											
Net income (loss) per share, diluted         \$         0.24         \$         0.30         \$         (5.11)         \$         0.64         \$         0.78           Class B common stock         Net income (loss) per share, basic         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Net income (loss) per share, diluted         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):          -         \$         46,228         \$         69,597         \$         47,117         \$         105,940           Securities available-for-sale         \$         392,214         \$         401,542         \$         328,171         \$         395,804         \$         341,344           Securities held-to-maturity         \$         122,361         \$         122,658         \$         99,866         -         \$         -         \$         -         \$         -         \$         341,344           Loans held for investment ( <sup>3</sup> )         \$         1,258,388         \$         1,190,081         \$         1,145,095         \$         1,033,359           Total ascets         \$		\$	0.24	\$	0.30	\$	(5.11)	\$	0.65	\$	0.78	
Class B common stock       Net income (loss) per share, basic       \$       -       \$       (1.02)       \$       0.13       \$       0.16         Net income (loss) per share, diluted       \$       -       \$       (1.02)       \$       0.13       \$       0.16         Balance Sheet Data (at period-end):       Cash and cash equivalents       \$       94,113       \$       46,228       \$       69,597       \$       47,117       \$       105,940         Securities available-for-sale       \$       392,214       \$       401,542       \$       328,171       \$       395,804       \$       341,344         Securities held-to-maturity       \$       122,361       \$       122,658       \$       99,866       \$        \$          Total securities       \$       112,361       \$       122,658       \$       99,866       \$        \$        395,804       \$       341,344         Loans held for investment (3)       \$       1,258,388       \$       1,90,81       \$       1,775,011       \$       1,667,005       \$       1,63,359         Non-interest-bearing deposits       \$       1,967,252       \$       8656,622       \$       605,		\$	0.24	\$	0.30			\$	0.64	\$	0.78	
Net income (loss) per share, diluted         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):   <												
Net income (loss) per share, diluted         \$         -         \$         (1.02)         \$         0.13         \$         0.16           Balance Sheet Data (at period-end):   <	Net income (loss) per share, basic	\$	-	\$	-	\$	(1.02)	\$	0.13	\$	0.16	
Balance Sheet Data (at period-end):         Cash and cash equivalents         \$         94,113         \$         46,228         \$         69,597         \$         47,117         \$         105,940           Securities available-for-sale         \$         392,214         \$         401,542         \$         328,171         \$         395,804         \$         341,344           Securities held-to-maturity         \$         122,361         \$         122,658         \$         99,866         \$         -         \$         -           Total securities         \$         514,575         \$         524,200         \$         428,037         \$         395,804         \$         341,344           Loans held for investment (3)         \$         1,258,388         \$         1,1170,412         \$         1,145,095         \$         1,110,981           Allowance for credit losses         \$         (15,074)         \$         (15,057)         \$         (14,900)         \$         (14,484)         \$         (15,050)           Total assets         \$         1,967,252         \$         1,853,393         \$         1,765,011         \$         1,653,055           Interest-bearing deposits         \$         1,056,672			-		-							
Cash and cash equivalents\$94,113\$46,228\$69,597\$47,117\$105,940Securities available-for-sale\$392,214\$401,542\$328,171\$395,804\$341,344Securities held-to-maturity\$122,361\$122,658\$99,866\$-\$-Total securities\$514,575\$524,200\$428,037\$395,804\$341,344Loans held for investment (3)\$1,258,388\$1,190,081\$1,176,412\$1,145,095\$1,103,981Allowance for credit losses\$(15,074)\$(15,057)\$(14,900)\$(14,848)\$(15,009)Total assets\$1,967,252\$1,853,939\$1,755,011\$1,667,005\$1,633,359Non-interest-bearing deposits\$656,622\$605,425\$570,091\$555,993\$1,642,331Total deposits\$1,013,294\$1,590,379\$1,484,589\$1,438,776\$1,404,231Federal Home Loan Bank advances and other borrwings\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$1,462,9341,462,9341,462,9341,462,9341,462,9341,462,							( )					
Securities available-for-sale       \$       392,214       \$       401,542       \$       328,171       \$       395,804       \$       341,344         Securities held-to-maturity       \$       122,361       \$       122,658       \$       99,866       \$       -       \$          Total securities       \$       514,575       \$       524,200       \$       428,037       \$       395,804       \$       341,344         Loans held for investment ( <sup>3)</sup> \$       1,258,388       \$       1,190,081       \$       1,176,412       \$       1,145,095       \$       1,103,981         Allowance for credit losses       \$       1,967,252       \$       1,853,939       \$       1,755,011       \$       1,667,005       \$       1,633,359         Non-interest-bearing deposits       \$       656,622       \$       605,425       \$       570,091       \$       516,550         Interest-bearing deposits       \$       1,056,672       \$       984,954       \$       914,498       \$       882,783       \$       887,681         Total deposits       \$       36,000       \$       36,000       \$       36,000       \$       36,000       \$       36,000		\$	94,113	\$	46,228	\$	69,597	\$	47,117	\$	105,940	
Securities held-to-maturity       \$       122,361       \$       122,658       \$       99,866       \$       -       \$       -         Total securities       \$       514,575       \$       524,200       \$       428,037       \$       395,804       \$       341,344         Loans held for investment (3)       \$       1,258,388       \$       1,190,081       \$       1,176,412       \$       1,145,095       \$       1,103,981         Allowance for credit losses       \$       (15,074)       \$       (15,057)       \$       (14,900)       \$       1,667,005       \$       1,633,359         Non-interest-bearing deposits       \$       656,622       \$       605,425       \$       570,091       \$       555,993       \$       516,550         Interest-bearing deposits       \$       1,056,672       \$       984,954       \$       914,498       \$       882,783       \$       887,681         Total deposits       \$       1,713,294       \$       1,590,379       \$       1,484,589       \$       1,404,231         Federal Home Loan Bank advances and other borrowings       \$       36,000       \$       36,000       \$       36,000       \$       36,000       \$ <td>Securities available-for-sale</td> <td></td> <td>392.214</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td>	Securities available-for-sale		392.214						-			
Total securities       \$ 514,575       \$ 524,200       \$ 428,037       \$ 395,804       \$ 341,344         Loans held for investment (3)       \$ 1,258,388       \$ 1,190,081       \$ 1,176,412       \$ 1,145,095       \$ 1,103,981         Allowance for credit losses       \$ (15,074)       \$ (15,057)       \$ (14,900)       \$ (14,848)       \$ (15,009)         Total assets       \$ 1,967,252       \$ 1,853,939       \$ 1,755,011       \$ 1,667,005       \$ 1,633,359         Non-interest-bearing deposits       \$ 656,622       \$ 605,425       \$ 570,091       \$ 555,993       \$ 516,550         Interest-bearing deposits       \$ 1,056,672       \$ 984,954       \$ 914,498       \$ 882,783       \$ 887,681         Total deposits       \$ 1,713,294       \$ 1,590,379       \$ 1,484,589       \$ 1,438,776       \$ 1,404,231         Federal Home Loan Bank advances and other borrowings       \$ 36,000       \$ 36,000       \$ 36,000       \$ 36,000       \$ 36,000       \$ 36,000       \$ 1,404,231         Federal Home Loan Bank advances and other borrowings       \$ 1,775,213       \$ 1,650,042       \$ 1,553,093       \$ 1,500,703       \$ 1,462,934         Total stockholders' equity       \$ 192,039       \$ 203,897       \$ 201,918       \$ 166,302       \$ 170,425         Capital ratios: <sup>(4)</sup> 12.0	Securities held-to-maturity		-						-		-	
Loans held for investment (3)\$1,258,388\$1,190,081\$1,176,412\$1,145,095\$1,103,981Allowance for credit losses\$(15,074)\$(15,057)\$(14,900)\$(14,848)\$(15,009)Total assets\$1,967,252\$1,853,939\$1,755,011\$1,667,005\$1,633,359Non-interest-bearing deposits\$656,622\$605,425\$570,091\$555,993\$516,550Interest-bearing deposits\$1,056,672\$984,954\$914,498\$882,783\$887,681Total deposits\$1,713,294\$1,590,379\$1,484,589\$1,404,231Federal Home Loan Bank advances and other borrowings\$36,000\$36,000\$36,000\$36,000\$36,000Total liabilities\$1,775,213\$1,650,042\$1,553,093\$1,462,934Total stockholders' equity\$192,039\$203,897\$201,918\$166,302\$170,425Capital ratios:(4)Leverage ratio9.47%9.55%9.69%7.91%8.57%Common equity tier 1 capital13.35%13.70%13.85%9.24%9.47%Tier 1 risk-based capital13.35%13.70%13.85%11.44%12.54%							,		395.804		341.344	
Allowance for credit losses\$(15,074)\$(15,057)\$(14,900)\$(14,848)\$(15,009)Total assets\$1,967,252\$1,853,939\$1,755,011\$1,667,005\$1,633,359Non-interest-bearing deposits\$656,622\$605,425\$570,091\$555,993\$516,550Interest-bearing deposits\$1,056,672\$984,954\$914,498\$882,783\$887,681Total deposits\$1,713,294\$1,590,379\$1,484,589\$1,438,776\$1,404,231Federal Home Loan Bank advances and other borrowings\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000Total liabilities\$1,775,213\$1,650,042\$1,553,093\$1,560,703\$1,462,934Total stockholders' equity\$192,039\$203,897\$201,918\$166,302\$170,425Capital ratios:(4)Leverage ratio9.47%9.55%9.69%7.91%8.57%Common equity tier 1 capital13.35%13.70%13.85%9.24%9.47%Tier 1 risk-based capital13.35%13.70%13.85%11.44%12.54%			-		,				,			
Total assets\$1,967,252\$1,853,939\$1,755,011\$1,667,005\$1,633,359Non-interest-bearing deposits\$656,622\$605,425\$570,091\$555,993\$516,550Interest-bearing deposits\$1,056,672\$984,954\$914,498\$882,783\$887,681Total deposits\$1,713,294\$1,590,379\$1,484,589\$1,438,776\$1,404,231Federal Home Loan Bank advances and other borrowings\$36,000\$36,000\$36,000\$36,000\$36,000\$Total liabilities\$1,775,213\$1,650,042\$1,553,093\$1,500,703\$1,462,934Total stockholders' equity\$192,039\$203,897\$201,918\$166,302\$170,425Capital ratios:(4)Leverage ratio9.47%9.55%9.69%7.91%8.57%Common equity tier 1 capital13.35%13.70%13.85%9.24%9.47%Tier 1 risk-based capital13.35%13.70%13.85%11.44%12.54%												
Non-interest-bearing deposits         \$         656,622         \$         605,425         \$         570,091         \$         555,993         \$         516,550           Interest-bearing deposits         \$         1,056,672         \$         984,954         \$         914,498         \$         882,783         \$         887,681           Total deposits         \$         1,713,294         \$         1,590,379         \$         1,484,589         \$         1,438,776         \$         1,404,231           Federal Home Loan Bank advances and other borrowings         \$         36,000         \$         1,462,934         \$         1,462,934         \$         1,650,422         \$         1,650,202         \$												
Interest-bearing deposits\$1,056,672\$984,954\$914,498\$882,783\$887,681Total deposits\$1,713,294\$1,590,379\$1,484,589\$1,438,776\$1,404,231Federal Home Loan Bank advances and other borrowings\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$36,000\$1,462,934\$1,462,934\$1,462,934\$1,462,934\$1,462,934\$1,462,934\$1,462,934\$1,704,255\$201,918\$166,302\$1,704,255\$1,704,255\$1,650,942\$\$1,650,942\$\$1,650,942<												
Total deposits       \$ 1,713,294       \$ 1,590,379       \$ 1,484,589       \$ 1,438,776       \$ 1,404,231         Federal Home Loan Bank advances and other borrowings       \$ 36,000 <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td>			-				-					
Federal Home Loan Bank advances and other borrowings       \$ 36,000 <td< td=""><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>					,							
other borrowings         \$         36,000         \$         1,462,934         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425         \$         170,425		φ	1,713,294	φ	1,590,579	φ	1,404,509	φ	1,430,770	φ	1,404,231	
Total liabilities       \$       1,775,213       \$       1,650,042       \$       1,553,093       \$       1,500,703       \$       1,462,934         Total stockholders' equity       \$       192,039       \$       203,897       \$       201,918       \$       166,302       \$       170,425         Capital ratios: <sup>(4)</sup> 9.47%       9.55%       9.69%       7.91%       8.57%         Common equity tier 1 capital       13.35%       13.70%       13.85%       9.24%       9.47%         Tier 1 risk-based capital       13.35%       13.70%       13.85%       11.44%       12.54%		\$	36,000	\$	36,000	\$	36,000	\$	36,000	\$	36,000	
Total stockholders' equity       \$       192,039       \$       203,897       \$       201,918       \$       166,302       \$       170,425         Capital ratios: <sup>(4)</sup>	-		-									
Capital ratios:         9.47%         9.55%         9.69%         7.91%         8.57%           Leverage ratio         9.47%         13.70%         13.85%         9.24%         9.47%           Common equity tier 1 capital         13.35%         13.70%         13.85%         9.24%         9.47%           Tier 1 risk-based capital         13.35%         13.70%         13.85%         11.44%         12.54%								•		•		
Leverage ratio9.47%9.55%9.69%7.91%8.57%Common equity tier 1 capital13.35%13.70%13.85%9.24%9.47%Tier 1 risk-based capital13.35%13.70%13.85%11.44%12.54%		Ψ	192,009	φ	203,037	φ	201,910	φ	100,302	φ	170,423	
Common equity tier 1 capital         13.35%         13.70%         13.85%         9.24%         9.47%           Tier 1 risk-based capital         13.35%         13.70%         13.85%         11.44%         12.54%	-		0.470		0		0.000		7 0 101		0	
Tier 1 risk-based capital         13.35%         13.70%         13.85%         11.44%         12.54%	-											
Iotal risk-based capital 14.49% 14.92% 15.10% 12.69% 13.80%												
	Iotal risk-based capital		14.49%		14.92%		15.10%		12.69%		13.80%	

(1) The allocation of net income (loss) available to common stockholders was based on the weighted average shares outstanding per common share class to the total weighted average shares outstanding during each period. The income (loss) allocation is calculated using the weighted average shares outstanding of Class B common stock on a as-converted basis (20% per share equivalent to Class A common stock).

(2) The quarters ended June 30, 2021 and prior were all adjusted for the 1 for 5 reverse stock split.

(3) Loan amounts include deferred fees/costs.

(4) The Bank Holding Company was formed during the quarter ended December 31, 2021. As such, the capital ratios for Q1 2022 and Q4 2021 are for the Bank Holding Company and for Q3 2021 and prior are for the Bank.

# USCB FINANCIAL HOLDINGS, INC. AVERAGE BALANCES, RATIOS, AND OTHER (UNAUDITED)

(Dollars in thousands)

	As of or For the Three Months Ended											
		3/31/2022		12/31/2021		9/30/2021		6/30/2021		3/31/2021		
Average balance sheet data:												
Cash and cash equivalents	\$	99,911	\$	87,819	\$	116,622	\$	108,028	\$	86,157		
Securities available-for-sale	\$	385,748	\$	374,589	\$	346,407	\$	382,990	\$	334,723		
Securities held-to-maturity	\$	122,381	\$	114,108	\$	51,238	\$	-	\$	-		
Total securities	\$	508,129	\$	488,697	\$	397,645	\$	382,990	\$	334,723		
Loans held for investment <sup>(1)</sup>	\$	1,211,432	\$	1,158,755	\$	1,144,275	\$	1,088,492	\$	1,071,782		
Total assets	\$	1,913,484	\$	1,828,037	\$	1,741,423	\$	1,660,060	\$	1,573,881		
Interest-bearing deposits	\$	1,023,844	\$	958,241	\$	912,330	\$	896,271	\$	861,300		
Non-interest-bearing deposits	\$	626,400	\$	603,735	\$	564,928	\$	535,894	\$	482,376		
Total deposits	\$	1,650,244	\$	1,561,976	\$	1,477,258	\$	1,432,165	\$	1,343,676		
Federal Home Loan Bank advances and other												
borrowings	\$	36,011	\$	36,000	\$	36,000	\$	36,000	\$	36,000		
Total liabilities	\$	1,711,624	\$	1,625,675	\$	1,546,414	\$	1,493,129	\$	1,402,305		
Total stockholders' equity	\$	201,860	\$	202,362	\$	195,009	\$	166,931	\$	171,576		
Performance ratios:												
Return on average assets <sup>(2)</sup>		1.03%		1.23%		1.50%		0.98%		1.23%		
Return on average equity <sup>(2)</sup>		9.75%		11.08%		13.41%		9.74%		11.30%		
Net interest margin <sup>(2)</sup>		3.22%		3.19%		3.19%		3.14%		3.35%		
Non-interest income to average assets <sup>(2)</sup>		0.41%		0.57%		0.96%		0.37%		0.60%		
Efficiency ratio <sup>(3)</sup>		58.88%		55.74%		50.92%		62.00%		58.64%		
Loans by type (at period end): <sup>(4)</sup>												
Residential real estate	\$	204,317	\$	201,359	\$	201,124	\$	213,575	\$	231,554		
Commercial real estate	\$	782,072	\$	704,988	\$	693,469	\$	673,944	\$	650,762		
Commercial and industrial	\$	134,832	\$	146,592	\$	137,486	\$	155,440	\$	174,546		
Foreign banks	\$	63,985	\$	59,491	\$	58,839	\$	62,042	\$	45,659		
Consumer and other	\$	73,765	\$	79,229	\$	87,515	\$	43,979	\$	5,627		
Asset quality data:	•	,	*	,	Ŧ		+		Ŧ	-,		
Allowance for credit losses to total loans		1.20%		1.27%		1.27%		1.30%		1.36%		
Allowance for credit losses to non-performing												
loans		-%		1,265%		82,778%		74,240%		2,214%		
Non-accrual loans less non-accrual TDRs		-		1,190		-		-		228		
Non-accrual TDRs		-		-		18		20		450		
Loans- over 90 days past due and accruing		-		-		-		-		-		
Total non-performing loans <sup>(5)</sup>		-		1,190		18		20		678		
Non-performing loans to total loans		-%		0.10%		0.00%		0.00%		0.06%		
Non-performing assets to total assets		-%		0.06%		0.00%		0.00%		0.04%		
Net charge-offs (recoveries of) to average loans												
(2)		(0.01)%		(0.05)%		(0.02)%		0.06%		(0.03)%		
Net charge-offs (recovery of) credit losses		(17)		(157)		(51)		160		(83)		
Interest rates and yields: <sup>(2)</sup>												
Loans		4.35%		4.32%		4.29%		4.19%		4.43%		
Investment securities		1.85%		1.81%		1.86%		2.04%		2.19%		
Total interest-earning assets		3.43%		3.41%		3.43%		3.41%		3.69%		
Deposits		0.20%		0.21%		0.22%		0.26%		0.34%		
Borrowings and repurchase agreements		1.54%		1.51%		1.52%		1.52%		1.52%		
Total interest-bearing liabilities		0.37%		0.38%		0.40%		0.45%		0.57%		

Other information:	
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Full-time equivalent employees

187

184

186

183

(1) Loan amounts include deferred fees/costs.

(2) Annualized.

(3) Efficiency ratio is defined as total non-interest expense divided by sum of net interest income and total non-interest income.

190

(4) Loan amounts exclude deferred fees/costs.

(5) The amounts for total non-performing loans and total non-performing assets are the same for the periods presented since there were no impaired investments or other real estate owned (OREO) recorded.

# USCB FINANCIAL HOLDINGS, INC. NET INTEREST MARGIN (UNAUDITED)

(Dollars in thousands)

	Three Months Ended March 31,												
			2022		2021								
		Average Balance	Interest	Yield/Rate (1)		Average Balance	Interest	Yield/Rate (1)					
Assets													
Interest-earning assets:													
Loans <sup>(2)</sup>	\$	1,211,432	\$ 12,982	4.35%	\$	1,071,782	\$ 11,868	4.43%					
Investment securities <sup>(3)</sup>		510,257	2,329	1.85%		337,434	1,844	2.19%					
Other interest-earnings assets		90,137	31	0.14%		78,568	16	0.08%					
Total interest-earning assets		1,811,826	15,342	3.43%		1,487,784	13,728	3.69%					
Non-interest-earning assets		101,658				86,097							
Total assets	\$	1,913,484			\$	1,573,881							
Liabilities and stockholders' equity													
Interest-bearing liabilities:													
Interest-bearing demand deposits	\$	64,436	16	0.10%	\$	44,549	14	0.13%					
Saving and money market deposits		736,134	551	0.30%		568,595	548	0.39%					
Time deposits		223,274	259	0.47%		248,156	554	0.91%					
Total interest-bearing deposits		1,023,844	826	0.33%		861,300	1,116	0.53%					
Borrowings and repurchase agreements		36,011	137	1.54%		36,000	137	1.52%					
Total interest-bearing liabilities		1,059,855	963	0.37%		897,300	1,253	0.57%					
Non-interest-bearing demand deposits		626,400				482,376							
Other non-interest-bearing liabilities		25,369				22,629							
Total liabilities		1,711,624				1,402,305							
Stockholders' equity		201,860				171,576							
Total liabilities and stockholders' equity	\$	1,913,484			\$	1,573,881							
Net interest income			\$ 14,379				\$ 12,475						
Net interest spread <sup>(4)</sup>		-		3.07%				3.13%					
Net interest margin <sup>(5)</sup>				3.22%				3.35%					

(1) Annualized.

(2) Average loan balances include non-accrual loans. Interest income on loans includes accretion of deferred loan fees, net of deferred loan costs.

(3) At fair value except for securities held to maturity. This amount includes FHLB stock.

(4) Net interest spread is the average yield on total interest-earning assets minus the average rate on total interest-bearing liabilities.

(5) Net interest margin is the ratio of net interest income to total interest-earning assets.

# USCB FINANCIAL HOLDINGS, INC. NON-GAAP FINANCIAL MEASURES (UNAUDITED) (Dollars in thousands)

		As of or For the Three Months Ended											
	3/31/2022		12/31/2021		9/30/2021		6/30/2021		3/	31/2021			
Pre-Tax Pre-Provision ("PTPP") Income:													
Net income	\$	4,854	\$	5,650	\$	6,593	\$	4,053	\$	4,781			
Plus: Provision for income taxes		1,858		1,751		2,088		1,263		1,498			

Plus: Provision for (recovery of) credit losses	 -	 -	 -	 -	 (160)
PTPP income	\$ 6,712	\$ 7,401	\$ 8,681	\$ 5,316	\$ 6,119
PTPP Return on Average Assets:					
PTPP income	\$ 6,712	\$ 7,401	\$ 8,681	\$ 5,316	\$ 6,119
Average assets	\$ 1,913,484	\$ 1,828,037	\$ 1,741,423	\$ 1,660,060	\$ 1,573,881
PTPP return on average assets <sup>(1)</sup>	1.42%	1.61%	1.98%	1.28%	1.58%
Operating Net Income:					
Net income	\$ 4,854	\$ 5,650	\$ 6,593	\$ 4,053	\$ 4,781
Less: Net gains (losses) on sale of securities	21	35	(70)	187	62
Less: Tax effect on sale of securities	 (5)	 (9)	 17	 (46)	 (15)
Operating net income	\$ 4,838	\$ 5,624	\$ 6,646	\$ 3,912	\$ 4,734
Operating PTPP Income:					
PTPP income	\$ 6,712	\$ 7,401	\$ 8,681	\$ 5,316	\$ 6,119
Less: Net gains (losses) on sale of securities	 21	 35	 (70)	 187	 62
Operating PTPP Income	\$ 6,691	\$ 7,366	\$ 8,751	\$ 5,129	\$ 6,057
Operating PTPP Return on Average Assets:					
Operating PTPP income	\$ 6,691	\$ 7,366	\$ 8,751	\$ 5,129	\$ 6,057
Average assets	\$ 1,913,484	\$ 1,828,037	\$ 1,741,423	\$ 1,660,060	\$ 1,573,881
Operating PTPP Return on average assets <sup>(1)</sup>	1.42%	1.60%	1.99%	1.24%	1.56%
Operating Return on Average Assets:					
Operating net income	\$ 4,838	\$ 5,624	\$ 6,646	\$ 3,912	\$ 4,734
Average assets	\$ 1,913,484	\$ 1,828,037	\$ 1,741,423	\$ 1,660,060	\$ 1,573,881
Operating return on average assets <sup>(1)</sup>	1.03%	1.22%	1.51%	0.95%	1.22%

(1) Annualized.

# USCB FINANCIAL HOLDINGS, INC. NON-GAAP FINANCIAL MEASURES (UNAUDITED)

(Dollars in thousands, except per share data)

	As of or For the Three Months Ended												
		3/31/2022	1	12/31/2021		9/30/2021		6/30/2021	3/31/2021				
Tangible book value per common share (at period-end): <sup>(1)</sup>													
Total stockholders' equity (GAAP)	\$	192,039	\$	203,897	\$	201,918	\$	166,302	\$	170,425			
Less: Intangible assets		-		-		-		-		-			
Less: Preferred stock		-		-		-		24,616		32,077			
Tangible stockholders' equity (non-GAAP)	\$	192,039	\$	203,897	\$	201,918	\$	141,686	\$	138,348			
Total shares issued and outstanding (at period-end): <sup>(2)</sup>													
Class A common shares		20,000,753		19,991,753		18,767,541		3,889,469		3,889,469			
Class B common shares		-		-		1,224,212		1,224,212		1,224,212			
Total common shares issued and outstanding		20,000,753		19,991,753		19,991,753		5,113,681		5,113,681			
Tangible book value per common share (non-GAAP)	\$	9.60	\$	10.20	\$	10.10	\$	27.71	\$	27.05			
Operating net income available to common stockholders: <sup>(1)</sup>													
Net income (GAAP)	\$	4,854	\$	5,650	\$	6,593	\$	4,053	\$	4,781			
Less: Preferred dividends		-		-		542		754		781			
Less: Exchange and redemption of preferred shares		-				89,585							
Net income (loss) available to common stockholders (GAAP)		4,854		5,650		(83,534)		3,299		4,000			

Add back: Exchange and redemption of preferred shares		_		-		89,585		-		<u> </u>
Operating net income avail. to common stock (non-GAAP)	\$	4,854	\$	5,650	\$	6,051	\$	3,299	\$	4,000
Allocation of operating net income per										<u> </u>
common stock class:										
Class A common stock	\$	4,854	\$	5,650	\$	5,598	\$	2,509	\$	3,042
Class B common stock	\$	-	\$	-	\$	453	\$	790	\$	958
Weighted average shares outstanding:										
Class A common stock										
Basic		19,994,953		18,913,914		15,121,460		3,889,469		3,889,469
Diluted		20,109,783		19,023,686		15,187,729		3,933,636		3,913,279
Class B common stock										
Basic		-		-		6,121,052		6,121,052		6,121,052
Diluted		-		-		6,121,052		6,121,052		6,121,052
Diluted EPS: <sup>(3) (4)</sup>										
Class A common stock										
Net income (loss) per diluted share (GAAP)	\$	0.24	\$	0.30	\$	(5.11)	\$	0.64	\$	0.78
Add back: Exchange and redemption of										
preferred shares		-		-		5.48		-		-
Operating net income per diluted share	•		•		•	0.07	•		•	0.70
(non-GAAP)	\$	0.24	\$	0.30	\$	0.37	\$	0.64	\$	0.78
Class B common stock										
Net income (loss) per diluted share (GAAP)	\$	-	\$	-	\$	(1.02)	\$	0.13	\$	0.16
Add back: Exchange and redemption of										
preferred shares		-		-		1.09		-		-
Operating net income per diluted share	¢		۴		¢	0.07	¢	0.40	¢	0.40
(non-GAAP)	\$		\$	-	\$	0.07	φ	0.13	φ	0.16

(1) The Company believes these non-GAAP measurements are a key indicator of the ongoing earnings power of the Company.

(2) During the quarter ended September 30, 2021, 47,473 shares of Class C preferred stock and 11,061,552 shares of Class D preferred stock converted into 10,278,072 shares of Class A common stock. Additionally, the Bank closed on the initial public offering of its Class A common stock on July 27, 2021, in which it issued 4,600,000 shares of Class A common stock. As such, the total shares issued and outstanding of Class A common stock was 18,767,541 shares at September 30, 2021.

(3) During the quarter ended September 30, 2021, basic net loss per share is the same as diluted net loss per share as the inclusion of all potential common shares outstanding would have been antidilutive.

(4) During the quarter ended December 31, 2021, the Company entered into agreements with the Class B shareholders to exchange all outstanding Class B non-voting stock for Class A voting common stock at a ratio of 5 to 1. In calculating net income (loss) per diluted share for the prior quarters presented, the allocation of operating net income available to common stockholders was based on the weighted average shares outstanding per common share class to the total weighted average shares outstanding during each period. The operating net income allocation was calculated using the weighted average shares outstanding of Class B common stock on a as-converted basis.