### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 1, 2022

# USCB Financial Holdings, Inc. (Exact name of Registrant as Specified in Its Charter)

Florida (State or Other Jurisdiction of Incorporation)

001-41196 (Commission File Number)

87-4070846 (IRS Employer Identification No.)

2301 N.W. 87th Avenue, Miami, Florida (Address of Principal Executive Offices) 33172

(Zip Code)

Registrant's Telephone Number, Including Area Code: (305) 715-5200

	_		_				
	the appropriate box below if the Form 8-K filing the following provisions:	ng is intended to simultaneous	sly satisfy the filing obligation of the registrant under				
	Written communications pursuant to Rule 425	5 under the Securities Act (17	CFR 230.425)				
	Soliciting material pursuant to Rule 14a-12 ur	nder the Exchange Act (17 CF	FR 240.14a-12)				
	Pre-commencement communications pursuan	t to Rule 14d-2(b) under the l	Exchange Act (17 CFR 240.14d-2(b))				
	Pre-commencement communications pursuan	t to Rule 13e-4(c) under the F	Exchange Act (17 CFR 240.13e-4(c))				
Securit	ties registered pursuant to Section 12(b) of the	Act:					
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered				
Class	Class A common stock, \$1.00 par value per share  USCB  The Nasdaq Stock Market LLC						
	Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).						

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01. Regulation FD Disclosure.

USCB Financial Holdings, Inc. is filing an investor presentation (the "Presentation"), which will be used by the management team for presentations to investors and others. A copy of the Presentation is attached hereto as Exhibit 99.1 and incorporated herein by reference. The Presentation is also available on the Company's website at investors.uscenturybank.com. Information contained herein, including Exhibit 99.1, shall not be deemed filed for the purposes of the Securities Exchange Act of 1934, as amended "Exchange Act", nor shall such information and Exhibit be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

#### Exhibit No. Description

USCB Financial Holdings, Inc. KBW Investor Presentation Q2 2022
Cover Page Interactive Data File (embedded within the Inline XBRL document)

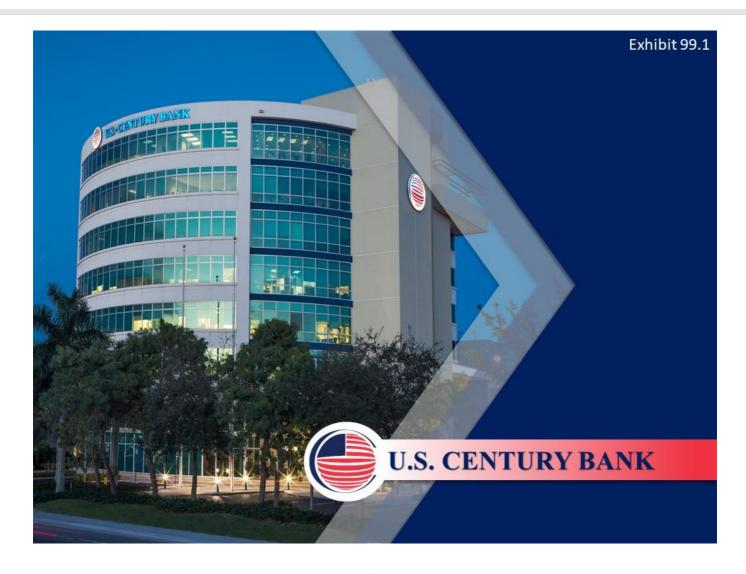
#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### USCB Financial Holdings, Inc.

By: /s/ Robert Anderson
Name: Robert Anderson
Title: Chief Financial Officer

Date: August 1, 2022



### **Forward-Looking Statements**

This presentation may contain statements that are not historical in nature and are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities

Exchange Act of 1934, as amended. The words "may," "will," "anticipate," "should," "would," "believe," "contemplate," "expect," "aim," "plan," "estimate," "continue," and "intend," as well as other similar words and expressions of
the future, are intended to identify forward-looking statements. These forward-looking statements include statements related to our projected growth, anticipated future financial performance, and management's long-term performance
goals, as well as statements relating to the anticipated effects on results of operations and financial condition from expected developments or events, or business and growth strategies, including anticipated internal growth.

These forward-looking statements involve significant risks and uncertainties that could cause our actual results to differ materially from those anticipated in such statements. Potential risks and uncertainties include, but are not limited to:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
- the continuation of the COVID-19 pandemic and its impact on us, our employees, customers and third-party service providers, and the ultimate extent of the impacts of the pandemic and related government stimulus programs;
- our ability to successfully manage interest rate risk, credit risk, liquidity risk, and other risks inherent to our industry;
- the accuracy of our financial statement estimates and assumptions, including the estimates used for our credit loss reserve and deferred tax asset valuation allowance;
- . the efficiency and effectiveness of our internal control environment
- · our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate;
- legislative or regulatory changes and changes in accounting principles, policies, practices or guidelines, including the effects of the forthcoming implementation of the Current Expected Credit Losses ("CECL") standard;
- the effects of our lack of a diversified loan portfolio and concentration in the South Florida market, including the risks of geographic, depositor, and industry concentrations, including our concentration in loans secured by real estate:
- the concentration of ownership of our Class A common stock;
- fluctuations in the price of our Class A common stock;
- our ability to fund or access the capital markets at attractive rates and terms and manage our growth, both organic growth as well as growth through other means, such as future acquisitions;
- inflation, interest rate, unemployment rate, market, and monetary fluctuations;
- increased competition and its effect on the pricing of our products and services as well as our interest rate margin;
- the effectiveness of our risk management strategies, including operational risks, including, but not limited to, client, employee, or third-party fraud and security breaches; and
- . other risks described in this presentation and other filings we make with the Securities and Exchange Commission ("SEC")

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations. Therefore, you are cautioned not to place undue reliance on any forward-looking statements. Further, forward-looking statements included in this presentation are made only as of the date hereof, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, unless required to do so under the federal securities laws. You should also review the risk factors described in the reports USCB Financial Holdings, Inc. filed or will file with the SEC and, for periods prior to the completion of the bank holding company reorganization in December 31, 2021, U.S. Century Bank filed with the FDIC.

#### Non-GAAP Financial Measures

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures.

Management has included these non-GAAP measures because it believes these measures may provide useful supplemental information for evaluating the Company's underlying performance trends. Further, management uses these measures in managing and evaluating the Company's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the presentation.

You should assume that all numbers are unaudited unless otherwise noted.



# **Table of Contents**

- 1 Who We Are
- 2 Growth Strategy
- 3 Financial Review
- 4 Appendix



# We are a Relationship-First, Business Bank

#### **Company Overview**

- Founded in 2002, U.S. Century Bank is a state-chartered bank headquartered in South Florida
  - 6<sup>th</sup> largest Florida headquartered bank by deposits in Miami Dade County as of June 30, 2021. (1)
- Full service commercial bank offering products and services tailored to meet the needs of Small-to-Medium Sized Businesses ("SMBs") and catering to the needs of local business owners, entrepreneurs and professionals in South Florida
- Relationship-first, business bank that prioritizes building a strong relationship with the owners and operators of SMBs and securing their personal retail deposit relationships in addition to the commercial account
- Differentiated competitive approach includes specialty banking services offered to homeowner associations, professional services firms, and correspondent banking services offered to financial institutions in Latin America and the Caribbean meeting our risk profile
- Proven executive management team with extensive local experience and a board of directors with significant banking expertise
- Designated a Minority Depository Institution ("MDI")
  - Board of directors is majority Hispanic, management team is predominantly Hispanic, and the majority of employees are bilingual or multilingual, providing U.S. Century Bank with cultural familiarity with its markets and clients



U.S. Century Bank: 10 Branches

Sheet (EOP)

Total Securities	\$456,135
Total Loans	\$1,372,733
Total Assets	\$2,016,086
Total Deposits	\$1,738,720
Total Equity	\$180,068

Financial Highlights Q2 2022

\$1,617
\$17,259
\$705
\$9,551
\$5,295

#### Income Statement

Diluted Earning Per Share (EPS)	
Class A Common Stock	\$0.26
Diluted Operating EPS (2)	
Class A Common Stock	\$0.26
Return On Average Assets (ROAA) (3)	1.08%
Return On Average Equity (ROAE) (3)	11.38%
Net Interest Margin (3)	3.37%
Efficiency Ratio	55.34%

Page 4 (1) FDIC Deposit Market Share Report as of 6/30/21.

(2) Non-GAAP Measure.

(3) Annualized.



### We Know Our Markets and Clients

#### Florida is one of the largest business markets in the country

- Ranked third in the United States in 2020 for the number of businesses employing fewer than 500 people, according to data from the U.S. Small Business Administration's Office of Advocacy for 2020
  - Approximately 2.7 million such businesses
- In a 2020 study, Florida ranked #1 on Kauffman's Early Stage Entrepreneurship. Index.

#### Miami-Dade MSA is the premier market within the state of Florida

- Ranked #1 on the 2017 Kauffman Index for Startup Activity
- The favorable business environment in Florida has made Miami-Dade a top destination for corporate relocations
  - Blackstone Group Inc., Goldman Sachs Group Inc. and Citadel Advisors LLC., have all established operations in South Florida

#### • Our headquarters is Doral, a vibrant and rapidly growing market. Accolades include:

- Ranked #3 in The Best Small Cities to Start a Small Business: 2021 Report (Verizon)
- Named the fastest growing city in Florida and 11th in the country: May 2017 (Florida International University's Metropolitan Center)
- Best city in Florida for business start-ups; February 2015 (BusinessWeek)

We are the 6<sup>th</sup> largest FL bank in Miami-Dade County by deposits (1)

- We Know Our Markets -

- We are one of 32 banks headquartered in the Miami-Dade MSA
- We are the ONLY bank headquartered in Doral, Miami-Dade County

#### South Florida represents an important part of the convergence of Latin America, the Caribbean, Europe, and Asia

- According to S&P Global Market Intelligence, approximately 68% of Miami-Dade and Broward Counties is Hispanic
- Cubans represent the greatest percentage of the Hispanic community in Miami-Dade and Broward Counties

#### · A diverse and vibrant economy

- Miami-Dade MSA has a rapidly growing population
- Business-friendly tax structures, no personal income tax and a reasonable cost of living attract businesses to Florida
- 18 Fortune 500 companies are located in Florida, with 7 in the Miami-Dade MSA

#### ----- We Know Our Clients -

- Our Management team is predominantly Hispanic
- Our Board has strong ties to the Community
- Most of our associates are bilingual

Page 5

Source: S&P Global Market Intelligence, U.S. Small Business Administration's Office of Advocacy for 2020, North American Industry Classification System (NAICS) database, U.S. Census Bureau, Fortune Magazine, Bureau of Economic Analysis

(1) FDIC Deposit Market Share Report.

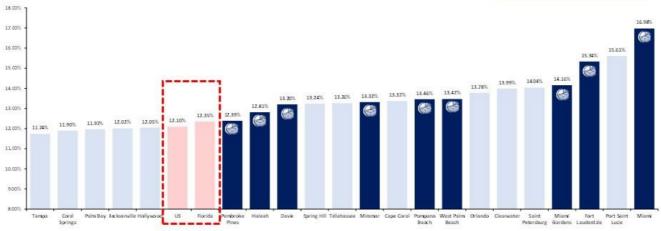


# **We Know Our Markets and Clients**

Projected Growth 2022-2027 <sup>(1)</sup>

- Miami leads expectations of income growth with a 5-year growth rate of 16.98%.
  - 9 cities within the current USCB network are expected to have growth greater than the US and Florida averages
- Miami-Dade MSA is the premier market within the state of Florida
  - The Miami-Dade metro area is the tenth largest MSA in the United States by total number of businesses, per the North American Industry Classification System (NAICS) database





Page 6

(1) Source: S&P Global Market Intelligence.

U.S. CENTURY BANK

# **Evolution of U.S. Century Bank**

1

#### 1st Recapitalization

2014 - 2015

- Entered into consent order with regulators in 2011
- Significant deterioration in asset quality, capital, and financial performance at that time
- Recapitalization completed in March 2015
  - \$65 million investment led by Patriot Financial Partners and Priam LLC
  - Approximately \$48M of netcapital to the Bank, in the form of common and preferred stock
  - Approximately \$12.2M paid to the U.S. Treasury for the purchase of TARP securities

2

# Rebuild, Repair and Execute – 2015 – Today

- Replaced entire legacy management team and reconstituted the Board with 7 new directors
- Added key personnel with relevant experience in growing a sound, scalable and profitable bank
  - Average length of service for ~85% of associates is less than six years
- √ Reconstructed the cred it function of the Bank and implemented robust underwriting standards and procedures
  - All key credit and underwriting personnel were replaced
- $\checkmark$  Successfully resolved the Bank's problem assets balances
- ✓ Consent order terminated in April 2016.
- $\checkmark \ \ \text{Maintained a disciplined expense philosophy with a focus on branch optimization}$
- ✓ Completed the initial public offering ("IPO") and issued 4,600,000 shares of Class A common stock, the Bank received total net proceeds of \$42 million
- $\checkmark$  Formed a bank holding company on December 30, 2021
- ✓ Simplified capital structure and only have Class A common stock outstanding as of June 30, 2022

Page 7

(1) Annualized.

(2) Non-GAAP Financial Measure.

- Who We Were vs. Who We Are

	Recapitalization (FY 2014)	Q2 2022
DEPOSIT FRANCHISE		
# of Branches	21	10
Non-interest-Bearing Deposits/Deposits	22.10%	37.60%
CAPITAL & ASSET QUALITY		
Total Risk-Based Capital Ratio	6.60%	13.74%
NPAs / Assets	6.04%	0.00%
BALANCE SHEET		
Total Assets	\$835	\$2,016
Total Loans	\$715	\$1,373
Total Deposits	\$761	\$1,739
PROFITABILITY		
ROAA	(0.94%)	1.08% (1)
Operating Pre-Tax Pre Provision ROAA (2)	(0.44%)	1.57% (1)
Efficiency Ratio	111.20%	55.34%

(1)





President, CEO & Director Previously President & CEO of TotalBank 40+ years in banking



Rob Anderson Chief Financial Officer Previously CFO of Capstar Financial Holdings 18+ years in banking



Chief Credit Officer Previously CCO of TotalBank 30+ years in banking



Oscar Gomez Head of Global Banking Division Previously at Regions Bank 30+ years in banking



Nicholas Bustle Chief Lending Officer Previously at Valley Bank 35+ years in banking



Andres Collazo Director of Operations & IT Systems Previously at TotalBank



Martha Guerra-Kattou Director of Sales & Marketing Previously at TotalBank 30+ years in banking

Aida Levitan Chairwoman of the Board

Kirk Wycoff Board Member Former CEO, Publids Sanchez & Levitan Director since 2013 Managing Partner, Patriot Financial Partners, L.P. Managing Partner, Priam Capital CEO, The Kafafian Group, Inc. Director since 2015 Director since 2022

Howard Feinglass Board Member

Robert E. Kafafian **Board Member** 

Ramón Abadin Director since 2017 Bernardo Fernandez, Jr. Director since 2017

Maria C. Alonso Board Member Board Member Board Member Board Member

Partner, Ramon A. Abadin P.A. CEO, Baptist Health Medical Group Business executive & Philanthropic leader

Director since 2017 Director since 2017

Ramon A. Rodriguez Board Member CEO, Cable Insurance Director since 2022

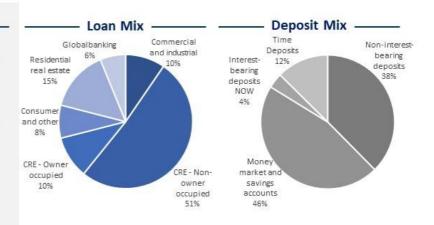
Highly Accomplished and Aligned Board with Complementary Track Records



# We Are a Business Bank

#### Commercial Banking -

- Focused on servicing small/medium-sized businesses within branch footprint
- Offer relationship retail deposit products to owners and operators of SMRs
- Ability for customers to access accounts through online and mobile banking platforms
- Credit products include Asset Based Loans, Lines of Credit and Term Loans
- Provide Treasury Management services to clients
- Relationship-driven with flexible solutions tailored to each client's need



#### Private Client Group

#### \$178mm Deposits

- Tailored products & services for law offices, managing partners, associates and other staff members
- treasury management, commercial lending, student loan refinancing, residential loans and credit card services

#### Association Banking

#### \$76mm Deposits / \$64mm Loans

- Banking for Homeowner Associations and Property Managers
- Offer deposit collection services and fending solutions ranging from insurance premium and large capital improvements. financing
- Significant lending capacity to target large credits

#### SBA / Small Business Lending

#### \$54mm Loans

- Relationship-oriented business focused on delivering fast loan commitments to small and medium-sized enterprises
- Predominately small business line of credits and CD secured loans
- Affordable SBA loan provider
- Approved by the SBA to participate in the Preferred Lenders Program

#### Global Banking

#### \$150mm Deposits | \$85mm Loans

- Comprehensive range of both domestic and international services with the latest in technology to ensure quick processing
- Focus on Caribbean and Latin American countries
- Correspondent banking services include letters of credit, foreign collections, wire transfers, ForEx and trade finance

#### Yacht Financing

#### \$96mm Loans

- Yacht financing for larger vessels, transaction range is \$750k -\$7.5MM.
- Brokered-oriented business, 3
- Member of the National Marine Lenders Association

Page 9 Balances as of 6/30/2022



### **Risk Management**

#### Risk Management Philosophy and Culture

- Management has instilled a culture of adherence to well-developed risk management procedures
- Management isresponsible for day-to-day risk management (identifying, evaluating, and addressing potential risks that may exist at the enterprise, strategic, financial, operational, compliance and reporting levels)
- Risk management division consists of four individuals covering enterpriserisk management, cybersecurity, third-party risk, internal audit and loan reviews
- Compliance division consists of seventeen individuals covering bank secrecy, consumer compliance and investigations
  - Both areas play an active role in assessing corporate risks, compliance and collaborating with management to mitigate identified risks
- Heightened focus on BSA / AML / KYC compliance due to foreign exposure
  - Individual country I oan exposure limited to 0% 70% of total capital based on individual country risk
  - Global banking services offered exclusively to institutions in countries meeting U.S. Century Bank's robust risk tolerance framework
  - Highly experienced compliance team with international compliance experience from larger banking institutions
- Audit Committee consists of 4 members responsible for complete oversight of Company's risk management process. Bernardo Fernandez, Ramón Abadin, Aida Levitan, and Ramon Rodríguez (Chair).

#### Credit Philosophy

- . Conservative credit culture that encourages prudent and desirable loans over unchecked growth
- Underwriting strength stems from deep understanding of U.S. Century's market, long-standing relationships with clients, and disciplined process
- Focused on maintaining a well-diversified and conservative loan portfolio

#### Robust Credit Administration

- Underwriting group supported by experienced credit officers with both credit and lending experience
- Effective and independent loan review
- Credit Committee meetings conduct in-depth loan portfolio monitoring, including concentration limits
- Active monitoring and reporting on existing or emerging concentrations and targeted reviews of any higher risk portfolios

#### COVID-19 Pandemic Response

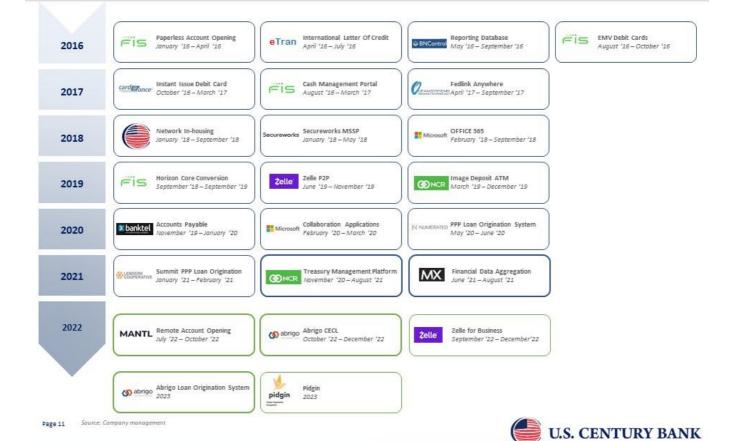
- Credit approach proved successful at protecting the balance sheet: currently, no loans are under COVID-19 related deferrals
- Proactively repositioned three lenders with prior special asset experience to focus on asset work-out strategies for COVID-19 impacted industries
- Moved expeditiously to provide assistance to clients on a case-by-case basis

Page 10

Source: Bank documents



# **Achieving Our Profitability Targets: Technology Initiatives**



# **Table of Contents**

- 1 Who We Are
- 2 Growth Strategy
- 3 Financial Review
- 4 Appendix



# **Growth Strategies and Capital Deployment Opportunities**



#### Organic Loan Growth:

- Take advantage of platform that we have developed post recap, capitalize on fragmented South Florida community banking market, and continue to build market share
  - Capitalize on inherent advantages over smaller community banks which lack our product expertise and breadth of service
  - Due to significant consolidation, there exists a base of potential clients that desire to partner with a bank that is locally headquartered



#### Team Lift-outs:

- Continue to bring in top tier talent to U.S. Century Bank, with teams attracted to culture, public currency and local decision making
  - Overall growth successwill depend upon our ability to attract, retain, develop, incentivize, and reward the human capital necessary to execute growth strategy
  - Public currency may allow U.S. Century Bank to structure attractive stock-based incentive compensation to attract to ptier talent



#### **Asset Purchases:**

- Portfolio Ioan purchases from companies exiting non-core lines of business; opportunistic to organic growth initiatives
  - Net capital generated in IPO can serve as dry powder to facilitate meaningfully sized portfolio acquisitions
  - Proactively evaluating portfolio opportunities that are consistent with U.S. Century's credit philosophy



#### Strategic Acquisitions:

- Become an active acquirer for Florida banks looking to find a partner
  - Focused on strategic, financially attractive acquisitions which support U.S. Century Bank's organic growth strategy without compromising the risk profile
  - Numerous potential partners in South Florida that may seek liquidity
  - Public currency will make U.S. Century Bank better positioned to offer stock consideration



# **Table of Contents**

- 1 Who We Are
- 2 Growth Strategy
- 3 Financial Review
- 4 Appendix



# **Historical Financial Data**

\* As of end of period for Balance Sheet amounts



# Q2 '22 Performance Update



- Credit metrics remain pristine.
- There were no loans classified as nonperforming.
- · ACL coverage ratio was 1.15%.
- Tangible Book Value per Share is at \$9.00, down \$0.60 from prior quarter primarily due to AOCI.
- No shares repurchased during the quarter; Board approved repurchase program in place covering 750,000 shares of Class A common stock.



- Net income was \$5.3 million or \$0.26 per diluted share.
- ROAA was 1.08% and ROAE was 11.38%.
- Efficiency ratio was 55.34%.
- NIM was 3.37% and NII was \$15.6 million, up \$3.2 million or 25.4% compared to second quarter 2021.



- Average deposits increased by \$284.5 million or 19.9% compared to second quarter 2021.
- Total average loans, excluding PPP loans, increased \$102.3 million or 34.9% annualized compared to prior quarter and \$289.9 million or 29.3% compared to second quarter 2021.



# Q2 '22 Performance Update

			In thousands (excep	t per share data)
		Q2 2022	Q1 2022	Q2 2021
	Total Securities	\$456,135	\$514,575	\$395,804
Balance	Total Loans (1)	\$1,372,733	\$1,258,388	\$1,145,095
Sheet	Total Assets	\$2,016,086	\$1,967,252	\$1,667,005
(EOP)	Total Deposits	\$1,738,720	\$1,713,294	\$1,438,776
392 X9	Total Equity	\$180,068	\$192,039	\$166,302
	Net Interest Income	\$15,642	\$14,379	\$12,474
	Non-interest Income	\$1,617	\$1,945	\$1,516
	Total Revenue	\$17,259	\$16,324	\$13,990
	Provision for Credit Losses	\$705	\$0	\$0
Income	Non-interest Expense	\$9,551	\$9,612	\$8,674
Statement	Net Income	\$5,295	\$4,854	\$4,053
Statement	Net Income available to common stockholders <sup>(2)</sup>	\$5,295	\$4,854	\$3,299
	Diluted Earning Per Share (EPS) (3)			
	Class A Common Stock	\$0.26	\$0.24	\$0.64
	Class B Common Stock	\$0.00	\$0.00	\$0.13



<sup>(</sup>i) Loan amounts include deferred fees/costs.
(2) No preferred stock outstanding for Q2 and Q1 2022.
(3) See footnote disclosure in the Non-GAAP table for common stock activity (redemption and exchange of preferred stock, IPO, Page 17 and exchange of Class B common stock) which impacted diluted EPS for Q2'22 and Q1'22.

# Q2 '22 Performance Update



	Q2 2022	Q1 2022	Q2 2021
Tangible Common Equity/Tangible Assets <sup>(1)</sup>	8.93%	9.76%	8.50%
Total Risk-Based Capital (2)	13.74%	14.49%	12.69%
NCO/Avg Loans (3)	0.00%	-0.01%	0.06%
NPA/Assets	0.00%	0.00%	0.00%
Allowance Credit Losses/Loans	1.15%	1.20%	1.30%



Return On Average Assets (ROAA) (3)	1.08%	1.03%	0.98%
Return On Average Equity (ROAE) (3)	11.38%	9.75%	9.74%
Net Interest Margin (3)	3.37%	3.22%	3.14%
Efficiency Ratio	55.34%	58.88%	62.00%
PTPP ROAA (1)(3)	1.57%	1.42%	1.28%



In thousands (except for TBV/share)

Total Assets (EOP)	\$2,016,086	\$1,967,252	\$1,667,005
Total Loans (EOP)	\$1,372,733	\$1,258,388	\$1,145,095
Total Deposits (EOP)	\$1,738,720	\$1,713,294	\$1,438,776
Tangible Book Value/Share (1)	\$9.00	\$9.60	\$27.71

(i) Non-GAAP Financial Measures. TBV/Sharefor Q2'22 and Q1'22, see footnote disclosure in the Non-GAAP tablefor common stock activity (redemption and exchange of preferred stock, IPO, and exchange of Class B common stock) which impacted TBV/share.

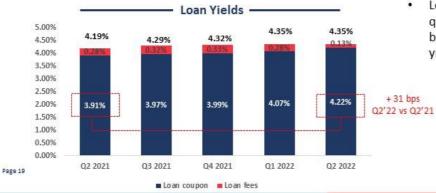
(ii) The Company was established in Q4 2021. As such, the capital ratios for Q2 2022 and Q1 2022 are for the Bank Holding Company while Q2 2021 is for the Bank only.

(ii) Annualized.



### **Loan Portfolio**



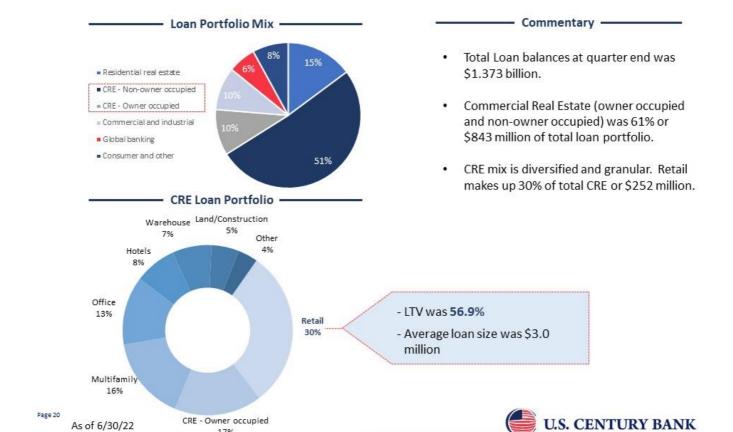


#### Commentary -

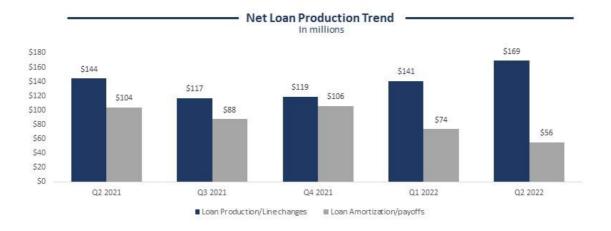
- Total average loans, excluding PPP loans, increased \$102.3 million or 34.9% annualized compared to prior quarter and \$289.9 million or 29.3% compared to second quarter 2021.
- Loan coupon increased 15 bps due to a higher interest rate environment compared to prior quarter and 31 bps increase compared to second quarter 2021.
- Loan fees decreased 15 bps from prior quarter as most of the PPP loan fees have been recognized, normalizing the loan yield composition.



# Loan Portfolio



# **Loan Portfolio**



# Q2 loan growth driven by increased production levels and lower payoffs and

Commentary -

Payoffs and paydowns slowing with increase in interest rates.

paydowns.

 \$169 million loan production in Q2 2022 is attributable to \$158 million in new loans and \$11 million in net increase of existing lines of credit.



# Paycheck Protection Program

3 successful rounds of PPP loans, originating \$168.4 million. Forgiveness of the last round of PPP loans is in process.

In thousands (except for ROAA)

	Q2 2022	Q1 2022	Q2 2021
Pre-Tax Income	\$7,003	\$6,712	\$5,316
Net Income	\$5,295	\$4,854	\$4,053
Average Assets	\$1,968,381	\$1,913,484	\$1,660,060
ROAA (1)	1.08%	1.03%	0.98%
of which			
PPP Income (2)	\$484	\$1,001	\$925
Unrealized PPP Fees EOP	\$149	\$590	\$3,169
DDD D-L FOD	Ć42 F07	¢24.646	Ć04 240
PPP Balance EOP	\$13,507	\$24,646	\$84,240
PPP AVG. Balance	\$17,643	\$34,901	\$99,563



**PPP Loans** 

(1) Annualized.
(2) PPP Income includes loan fees and interest income.



# **Deposit Portfolio**



#### Commentary -

- Average deposits increased \$66.4 million or 16.1% annualized compared to prior quarter and \$284.5 million or 19.9% compared to second quarter 2021.
- Average DDA deposits grew \$18.6 million or 11.9% annualized compared to prior quarter and \$109.1 million or 20.4% compared to second quarter 2021.
- DDA balances comprised 37.6% of total deposits as of June 30, 2022.
- Deposit cost increased 1bps compared to prior quarter and decreased 5 bps compared to second quarter 2021.



### **Net Interest Margin**

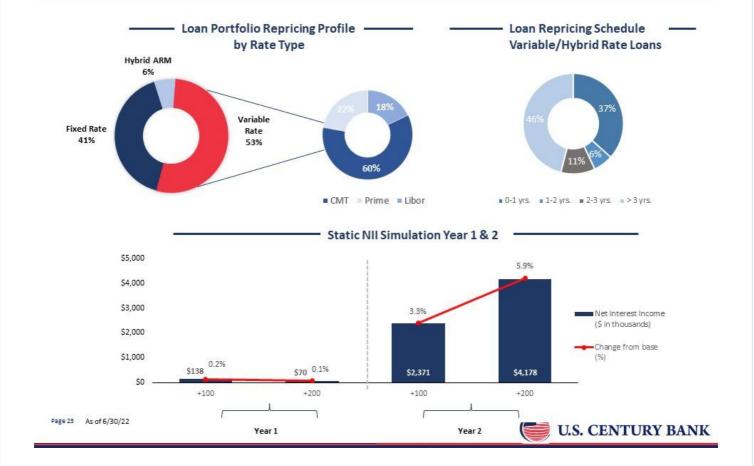


#### Commentary -

- Net interest income increased by \$1.3 million or 35.2% annualized compared to prior quarter and \$3.2 million or 25.4% compared to second quarter 2021.
- NIM impacted by an increase in interest rates and a shift in balance sheet mix. Loan production growth shifted assets to a higher yielding asset class and was funded by cash balances, a lower securities portfolio and growth in new deposits.
- NIM of 3.37% up 15 bps from prior quarter and up 23 bps from second quarter 2021 demonstrating an asset sensitive balance sheet.



# **Interest Rate Sensitivity**



# Non-interest Income

In thousands (except ratios)

	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
Service fees	\$1,083	\$900	\$961	\$856	\$903
Gain (loss) on sale of securities available for sale	(3)	21	35	(70)	187
Gain on sale of loans held for sale	22	334	107	532	23
Gain on sale of other assets	10	12	983	2	12
Loan settlement	(c <del>.</del>	161	=	2,500	- E
Other income	515	529	558	399	403
Total non-interest income	\$1,617	\$1,945	\$2,644	\$4,217	\$1,516
Average total assets	\$1,968,381	\$1,913,484	\$1,828,037	\$1,741,423	\$1,660,060
Non-interest income / Average assets (1)	0.33%	0.41%	0.57%	0.96%	0.37%
Total Revenue	\$17,259	\$16,324	\$16,720	\$17,688	\$13,990
Non-interest income as % of total revenue	9.37%	11.91%	15.81%	23.85%	10.84%

#### Commentary —

- · Service fees and other income remain consistent quarter over quarter.
- Fluctuation of non-interest income primarily impacted by one-time items in prior quarters.
- Prudently managing securities with minimal losses (\$3 thousand) in Q2 2022 as interest rates increase.

Page 26 (1) Annualized.



# Non-interest Expense

In thousands (except ratios and FTE)

	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
Salaries and employee benefits	\$5,913	\$5,875	\$5,634	\$5,313	\$5,213
Occupancy	1,251	1,270	1,267	1,192	1,411
Regulatory assessment and fees	226	213	93	317	195
Consulting and legal fees	398	517	539	357	373
Network and information technology services	448	387	268	358	332
Other operating expense	1,315	1,350	1,518	1,470	1,150
Total non-interest expenses	\$9,551	\$9,612	\$9,319	\$9,007	\$8,674
Efficiency ratio	55.34%	58.88%	55.74%	50.92%	62.00%
Average total assets	\$1,968,381	\$1,913,484	\$1,828,037	\$1,741,423	\$1,660,060
Non-interest expense / Average assets (1)	1.95%	2.04%	2.02%	2.05%	2.10%
Full-time equivalent employees	192	190	187	184	183



- · Salaries and employee benefits increased primarily due to 2 new FTEs.
- Consulting and legal fees normalizing after one-time expenses related to the holding company reorganization in Q1 2022 and Q4 2021.
- Higher revenue and slightly lower non-interest expense improved efficiency ratio to 55.34%.

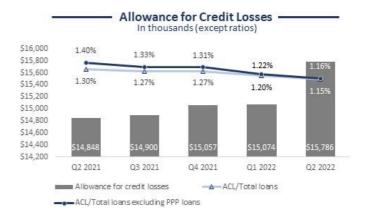
Page 27 (1) Annualized.

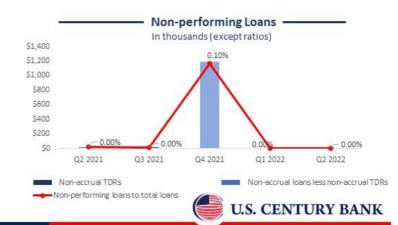


### **Asset Quality Detail**

- Following the 2015 Recapitalization, we undertook a complete reorganization of the Bank, starting with the replacement of the executive management team with individuals who brought with them larger-bank and public company expertise
- In 2015, Ben Pazos joined as Chief Credit Officer to lead and reconstruct the credit function of the Bank, implementing robust underwriting standards and procedures and developing a problem asset resolution strategy
- Proactively resolved the Bank's significant problem assets and imposed enhanced underwriting standards and procedures
- Based upon our aggregate exposure to any given borrower relationship, we undertake a scaled review of loan originationsthat may involve senior credit officers, our Chief Credit Officer, our Credit Committee or, ultimately, our Board
- We manage our credit risk by analyzing metrics related to our lines of business, which allows us to maintain a conservative and well-diversified loan portfolio reflective of our assessment of various industry sectors
- As a result of these measures, our level of nonperforming assets, or NPAs, improved significantly from 6.04% of total assets as of December 31, 2014 to 0.00% of total assets as of June 30, 2022
- As of June 30, 2022, the Bank had no loans under COVID-19 related deferral status







# Capital

Capital Ratios <sup>(1)</sup>	Q2 2022	Q1 2022	Q2 2021	Well- Capitalized
Leverage Ratio	9.43%	9.47%	7.91%	5.00%
TCE/TA (2)	8.93%	9.76%	8.50%	NA
Tier 1 Risk Based Capital	12.65%	13.35%	11.44%	8.00%
Total Risk Based Capital	13.74%	14.49%	12.69%	10.00%

- All capital ratios remain significantly above "well capitalized" guidelines.
- Q2 2022 EOP shares outstanding: Class A Common Stock: 20,000,753
- No shares repurchased during the quarter; Board approved repurchase program in place covering 750,000 shares of Class A common stock.

Page 29 (i) The Company was established in Q4 2021. As such, the capital ratios for Q2 2022 and Q1 2022 are for the Company while Q2 2021 is for the Bank only.

(2) Non-GAAP.



# **Table of Contents**

- 1 Who We Are
- 2 Financial Review
- 3 Growth Strategy / Use of Proceeds
- 4 Appendix



# **USCB Highlights**





# Seasoned Management Team with Local Banking Experience

Name	Title	Years at USCB	Prior Experience
Luis de la Aguilera	President, CEO & Director	6	Former President and CEO of TotalBank     Served in management and loan production positions at Ocean Bank from 1989-2000     Served in business development and lending positions at Republic National Bank from 1982-1988     Director of the Florida Banker's Association from 2012 - present     Former Florida Representative for the American Banking Association's Government Relations Council     40+ years in banking
Rob Anderson	Chief Financial Officer	1	<ul> <li>Former Chief Financial Officer of Capstar Financial Holdings, Inc.</li> <li>Multiple finance roles with larger institutions including Bank of America and Capital One where he served as business line CFO</li> <li>Certified public accountant (CPA) (Inactive)</li> <li>18+ years in banking</li> </ul>
Benigno Pazos	Chief Credit Officer	5	Former Chief Credit Officer of TotalBank Served as Lender and Relationship Manager for 22 years Served in Credit Administration for 6 years Certified public accountant (CPA) 33+ years in banking
Oscar Gomez	Head of Global Banking Division	14	<ul> <li>Former Executive Vice President of Global Correspondent Banking and International Private Banking at Regions Bank</li> <li>30+ years in banking</li> </ul>
Andres Collazo	Director of Operations & IT Systems	5	<ul> <li>Former Senior Vice President and IT and Bank Operations Manager of TotalBank</li> <li>Handled field operations, item processing, and IT for BB&amp;T, South Florida Express and Regions Bank</li> <li>33+ years in banking</li> </ul>
Nicholas Bustle	Chief Lending Officer	2	<ul> <li>Served in various executive roles with regional and national banks including as Miami Dade County Market President and First Senior Vice President — Commercial Banking at Valley Bank in 2019</li> <li>35+ years in banking</li> </ul>
Martha Guerra-Kattou	Director of Sales & Marketing	5	Former Director of Sales of TotalBank     Served as Vice President of Branch Administration and Senior Vice President of Project Management at TotalBank     30+ years in banking



# Highly Accomplished and Aligned Board with Complementary Track Records

Name	Title	Years at USCB	Prior Experience
Aida Levitan	Chairwoman	8	Serves on the boards of the IMPAC Fund, Spanish Cultural Center of Miami, President of ArtesMiami, Inc. and Trustee Emertia of the Perez Art Museum Miami Formerly served as Vice Chair of the national Smithsonian Latino Center, Communications Chair of the National Museum of the American Latino Commission, Chair of the Aetha Latino Advisory Council, and former President of the Association of Hispanic Advertising Agencies (AHAA) Former Vice Chair/President of Bromley Communications and former CEO of Publicis Sanchez & Levitan Director since 2013, Chairwoman since 2017
Kirk Wycoff	Director	6	Founder and Managing Partner of Patriot Financial Partners, L.P. Former Chairman, President and CEO of Continental Bank Holdings, Inc. Former Chairman, President and CEO of Progress Financial Corp. Former Chairman and CEO of Crusader Savings Bank, FSB Serves on the Boards of Banc of California, Inc., Franklin Security Bancorp, Radius Bancorp, Grasshopper Bancorp, Inc., Auxilior Capital Partners, Inc., Numerated Growth Technologies, Progress Leasing Company, Guaranty Bancorp, Porter Bancorp, LendingClub Bank, National Association and Miria Holdings, Inc. Director since 2015
Howard Feinglass	Director	6	Founder and Managing Partner of Priam Capital Director of Howard Bancorp, Inc. and Howard Bank since 2018 Director of non-profit Riverside Hawks Former Principal of Odyssey Partners Director since 2015
Ramón Abadin	Director	4	Founder and Partner of Ramon A. Abadin P.A.     Serves on the Boards of WestCare and Florida Lawyers Mutual Insurance Company     Former President of the Cloida Bar     Former President of the Cuban American Bar Association     Director since 2017
Bernardo Fernandez, Jr.	Director	4	CEO of Baptist Health Medical Group Former Chair of the Florida Board of Medicine and Head of Section of Vascular Medicine of Cleveland Clinic Florida Serving as a member of the Orange Bowl Committee and the Board of Trustees of St. Thomas University Former CEO and President of Cleveland Clinic Florida 2013 Recipient of the National Hospital CEO of the Year from The Association of Hispanic Healthcare Executives Director since 2017

Note: Excludes CEO who is also on board of directors



# Highly Accomplished and Aligned Board with Complementary Track Records

Name	Title	Years at USCB	Prior Experience
Ramon A. Rodriguez	Director	Less than 1	Chairman and CEO of Cable Insurance, a property and casualty insurer dedicated to the commercial automotive market Former CEO of Madsen Sapp Mena Rodriguez & Co. Founder and board member of DME Corporation Served on the board of Republic Services, Inc. Director since 2022
Robert E. Kafafian	Director	Less than 1	<ul> <li>Founder, Chairman and Chief Executive Officer ("CEO") of The Kafafian Group, Inc.</li> <li>40-year career consulting and advising more than 500 financial institutions across the United States</li> <li>Mr. Kafafian is a frequent speaker and writer on a variety of banking subjects and is often quoted in banking periodicals</li> <li>He teaches at numerous state, regional, and national banking schools</li> <li>Director since 2022</li> </ul>
Maria C. Alonso	Director	Less than 1	Served as the President and CEO of United Way Miami Record spanning more than 25 years across banking, marketing, social responsibility, and community engagement Involvement in community organizations has included: New World School of the Arts (past Executive Committee Chair), Leadership Florida, International Women's Forum, Greater Miami Chamber of Commerce (past Board Chair), Miami-Dade Beacon Council (past One Community, One Goal Co-Chair), Camillus House, Miami Dade College Foundation, The Miami Foundation, and Teach for America. Recognized community leath Florida community.  Director since 2022

Page 34

late: Excludes CEO who is also on board of directors



# **Non-GAAP Reconciliation**

		As of or for the three months ended						In thousands (exc		
	6	/30/2022	3	/31/2022	12	2/31/2021	9	/30/2021	6/30/2021	
Pre-Tax Pre-Provision ("PTPP") Income:										
Net income	S	5,295	S	4,854	S	5,650	5	6,593	S	4,053
Plus: Provision for income taxes		1,708		1,858		1,751		2,088		1,263
Plus: Provision for credit losses		705		120		-		2		20,75
PTPP income	S	7,708	S	6,712	S	7,401	S	8,681	S	5,316
PP Return on Average Assets:										
PTPP income	S	7,708	S	6,712	S	7,401	S	8,681	S	5,316
Average assets	S	1,968,381	S	1,913,484	S	1,828,037	S	1,741,423	5	1,660,060
PTPP return on average assets (1)		1.57%		1.42%		1.61%		1.98%		1.28%
perating Net Income:										
Net income	S	5,295	S	4,854	5	5,650	S	6,593	5	4,053
Less: Net gains (losses) on sale of securities		(3)		21		35		(70)		187
Less: Tax effect on sale of securities		1		(5)		(9)		17		(46)
Operating net income	S	5,297	\$	4,838	S	5,624	\$	6,646	\$	3,912
erating PTPP Income:										
TPP income	S	7,708	S	6,712	S	7,401	S	8,681	S	5,316
ess: Net gains (losses) on sale of securities		(3)		21		35		(70)		187
Operating PTPP Income	S	7,711	S	6,691	S	7,366	S	8,751	S	5,129
perating PTPP Return on Average Assets:										
Operating PTPP income	S	7,711	S	6,691	S	7,366	5	8,751	5	5,129
Average assets	S	1,968,381	S	1,913,484	S	1,828,037	S	1,741,423	S	1,660,060
Operating PTPP Return on average assets (1)		1.57%		1.42%		1.60%		1.99%		1.24%
perating Return on Average Assets:										
perating net income	S	5,297	S	4,838	S	5,624	5	6,646	S	3,912
Average assets	S	1,968,381	S	1,913,484	S	1,828,037	S	1,741,423	S	1,660,060
Operating return on average assets (1)		1.08%		1.03%		1.22%		1.51%		0.95%

Page 35

(1) Annualized.



U.S. CENTURY BANK

# **Non-GAAP Reconciliation**

	_		_	As of	and	for the three month:	ende	d Inth	ousa	ands (except per sha
W.	9	6/30/2022		3/31/2022		12/31/2021		9/30/2021		6/30/2021
'angible Book Value per Common Share (at period-end):	-60-	(HATELING CHARLES)				1304280000				10 L W 20 L P
Total stockholders' equity (GA AP)	\$	180,068	\$	192,039	\$	203,897	\$	201,918	\$	166,302
Less: Intangible assets		-				11,50		-		<del>.</del>
Less: Preferred stock	80	20-	i		(2)		20		98	24.616
Tanzible stockholders' equity (non-GAAP)  Total shares issued and outstanding (at period-end):	2	180.068	2	192.039	\$	203.897	\$	201.918	2	141.686
Class A common shares		20,000,753		20,000,753		19,991,753		18.767.541		3.889.469
Class B common shares	00	man ngga	3	STREET, STREET		1000	0	1.224.212	99	1.224.212
Total common shares issued and outstanding		20,000,753		20,000,753		19.991.753		19.991.753		5.113.681
Tangible book value per common share (non-GAAP)	S	9.00	S	9.60	\$	10.20	S	10.10	S	27.71
Operating Net Income Available to Common Stock holders:										
Net income (GA A P)	8	5.295	2	4,854	2	5,650	2	6,593	2	4.053
Less: Preferred dividends			-		-			542	-	754
Less: Exchange and redemption of preferred shares								89 585		150
Net income (loss) available to common stockholders (GA AP)		5,295		4.854	_	5,650		(83,534)		3,299
Add back: Exchange and redemption of preferred shares				1,051		3,030		89 585		
Operating net income avail to common stock (non-GAAP) Allocation of operating net income per common stock class:	S	5.295	S	4.854	S	5.650	\$	6.051	S	3.299
Class A common stock		5.295	S	4.854		5.650	s	5.598	s	2,509
Class B common stock	9	3.23		7.007		3.00	2	453		790
Weighted average shares outstanding:		- 1	-		-	- 12 m		755	-	-120
Class A common stock										
Basic		20.000.753		19.994.953		18.913.914		15.121.460		3,889,469
Diluted		20.171.261		20.109.783		19.023.686		15.187.729		3.933.636
Class B common stock		20.1/1.201		20.105.705		15.023.000		13.101.123		3.533.030
Basic								6.121.052		6.121.052
District				- 8				6.121.052		6.121.052
Diluted EPS:								0.121.052		0.121.032
Class A common stock										
Net income (loss) per diluted share (GAAP)	\$	0.26	\$	0.24	\$	0.30	\$	(5.11)	\$	0.64
Add back: Exchange and redemption of preferred shares								5.48		A
Operating net income per diluted share (non-GAAP)	\$	0.26	\$	0.24	\$	0.30	\$	0.37	\$	0.64
Class B common stock										
Net income (loss) per diluted share (GAAP)	\$		5		\$		\$	(1.02)	\$	0.13
Add back: Exchange and redemption of preferred shares		29	. 4.50.4			120		1.09	117072	12
Operating net income per diluted share (non-GAAP)	\$		3		\$		\$	0.07	\$	0.13

