### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

### FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 6, 2024

# USCB Financial Holdings, Inc. (Exact name of Registrant as Specified in Its Charter)

Florida (State or Other Jurisdiction of Incorporation)

001-41196 (Commission File Number)

87-4070846 (IRS Employer Identification No.)

2301 N.W. 87th Avenue, Doral, Florida

(Address of Principal Executive Offices)		(Zip Code)
Registrant's Telephone	Number, Including Area	a Code: (305) 715-5200
Check the appropriate box below if the Form 8-K filin any of the following provisions:	g is intended to simultaneou	— ssly satisfy the filing obligation of the registrant under
☐ Written communications pursuant to Rule 425	under the Securities Act (1'	7 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 un	· ·	
☐ Pre-commencement communications pursuant	•	
☐ Pre-commencement communications pursuant	to Rule 13e-4(c) under the	Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the A	Act: Trading Symbol(s)	Name of each exchange on which registered
Class A common stock, \$1.00 par value per share	USCB	The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is an e (§ 230.405 of this chapter) or Rule 12b-2 of the Securi		
Emerging growth company ⊠		
If an emerging growth company, indicate by check complying with any new or revised financial accounting	-	<u>-</u>

### Item 7.01. Regulation FD Disclosure.

USCB Financial Holdings, Inc. is filing an investor presentation (the "Presentation"), which will be used by the management team for presentations to investors and others. A copy of the Presentation is attached hereto as Exhibit 99.1 and incorporated herein by reference. The Presentation is also available on the Company's website at investors.uscenturybank.com. Information contained herein, including Exhibit 99.1, is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended "Exchange Act", or otherwise subject to the liability of such section, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01. Financial Statements and Exhibits.

### (d) Exhibits.

### Exhibit No. Description

99.1 104

USCB Financial Holdings, Inc. Investor Presentation Q3 2024
Cover Page Interactive Data File (embedded within the Inline XBRL document)

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### USCB Financial Holdings, Inc.

By: /s/ Robert Anderson
Name: Robert Anderson
Title: Chief Financial Officer

Date: November 6, 2024



7.7



This presentation may contain statements that are not historical in nature and are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are those that are not historical facts. The words "may," "will, ""anticipate," "could," " should," "would," "believe," "contemplate," "expect," "aim," "lotan," "estimate," "continue," and "intend,", the negative of these terms, as well as other similar words and expressions of the future, are intended to identify forward-looking statements. These forward-looking statements include, but are not limited to, statements related to our projected growth, anticipated future financial performance, and management's long-term performance goals, as well as statements relating to the anticipated effects on our results of operations and financial condition from expected or potential developments or events, or business and growth strategies, including anticipated internal growth and balance sheet restructuring.

These forward-looking statements involve significant risks and uncertainties that could cause our actual results to differ materially from those anticipated in such statements. Potential risks and uncertainties include, but are not limited to:

- . the strength of the United States economy in general and the strength of the local economies in which we conduct operations:
- . our ability to successfully manage interest rate risk, credit risk, liquidity risk, and other risks inherent to our industry;
- . the accuracy of our financial statement estimates and assumptions, including the estimates used for our credit loss reserve and deferred tax asset valuation allowance;
- . the efficiency and effectiveness of our internal control procedures and processes;
- . our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate;
- adverse changes or conditions in the capital and financial markets, including actual or potential stresses in the banking industry;
- · deposit attrition and the level of our uninsured deposits;
- legislative or regulatory changes and changes in accounting principles, policies, practices or guidelines, including the on-going effects of the implementation of the Current Expected Credit Losses ("CECL") standard;
- the lack of a significantly diversified loan portfolio and the concentration in the South Florida market, including the risks of geographic, depositor, and industry concentrations, including our concentration in loans secured by real estate, in particular, commercial real estate;
- the effects of climate change;
- · the concentration of ownership of our common stock;
- · fluctuations in the price of our common stock;
- our ability to fund or access the capital markets at attractive rates and terms and manage our growth, both organic growth as well as growth through other means, such as future acquisitions;
- · inflation, interest rate, unemployment rate, and market and monetary fluctuations;
- impacts of international hostilities and geopolitical events;
- · increased competition and its effect on the pricing of our products and services as well as our net interest rate spread and net interest margin;
- · the loss of key employees;
- . the effectiveness of our risk management strategies, including operational risks, including, but not limited to, client, employee, or third-party fraud and security breaches; and
- · other risks described in this presentation and other fillings we make with the Securities and Exchange Commission ("SEC").

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations. Therefore, you are cautioned not to place undue reliance on any forward-looking statements. Further, forward-looking statements included in this presentation are made only as of the date hereof, and we undertake no obligation to update or revise any forward-looking statements or circumstances occurring after the date on which the statements are made or to reflect the occurrence of unanticipated events, unless required to do so under the federal securities laws. You should also review the risk factors described in the reports USCB Financial Holdings, Inc. filed or will file with the SEC.

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAPA"). This financial information includes certain operating performance measures. Management has included these non-GAAP financial measures because it believes these measures may provide useful supplemental information for evaluating the Company's expectations and underlying performance trends. Further, management uses these measures in managing and evaluating the Company's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. Reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the Non-GAAP financial measures reconciliation tables included in this presentation.

All numbers included in this presentation are unaudited unless otherwise noted.



- 1 Who We Are
- 2 Growth Strategy
- 3 Financial Review
- 4 Appendix



# WE ARE A RELATIONSHIP-FIRST BANK

### **Company Overview**

- Founded in 2002, U.S. Century Bank is a state-chartered bank headquartered in South Florida
  - =  $9^{th}$  largest Florida headquartered bank by deposits in Miami Dade County as of June 30, 2024.  $^{(1)}$
- Its holding company formed in December 2021, USCB Financial Holdings, Inc. (NASDAQ: USCB) is included in the Russell 3000 Index
- The Bank issued its initial public offering in July 2021, raising \$40.0 million in equity capital.
- Full service commercial bank offering products and services tailored to meet the needs of Small-to-Medium Sized Businesses, entrepreneurs and professionals in South Florida (Miami Dade, Broward, and Palm Beach counties)
- SBA preferred lender, ranked as a top SBA 7(a) community bank lender in Miami Dade and Broward counties
- 5-star Bauer Financial rating



### **Commercial Banking**

- Focused on servicing small/medium-sized businesses within branch footprint
- Offer relationship retail deposit products to owners and operators of SMBs
- · Ability for customers to access accounts through online and mobile banking platforms
- Credit products include Asset Based Loans, Lines of Credit and Term Loans
- Provide Treasury Management services to clients
- Relationship-driven with flexible solutions tailored to each client's need

### South Florida



For the Company as of September 30, 2024.

- (1) FDIC Deposit Market Share Report as of 6/30/24.
- Based on Q3 2024 results. Annualized.
- (3) Diluted EPS for the quarter ended September 30, 2024.



### Florida is one of the largest business markets in the country

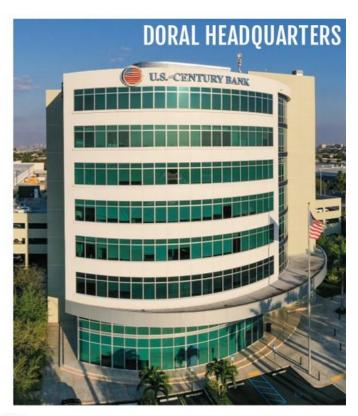
- According to the U.S. Small Business Administration's 2022 report,
   Floridar anks third among states with the largest number of small businesses (three million)
- Enterprise Floridare ported the state had the lowest unemployment rate amongst the top ten largest states as of November 2022; Florida continues to maintain one of the lowest unemployment rates compared to the national rate
- According to CNBC, Florida ranked #8 in 2023 for business

### The tri-county area of Miami-Dade, Broward and Palm Beach is the premier market within the state of Florida

According to the U.S. Small Business Administration's report,
 Miami-Dade MSA accounts for more than 1/3 of small businesses
 in the state of Florida as of December 2022

### A diverse and vibrant economy

- Miami-Dade MSA has a rapidly growing population
- The Miami-Dade MSA represents over 6 million residents and is expected to reach close to 7 million by 2025
- Business-friendly tax structures, no personal income tax and a reasonable cost living attract business to Florida
- 23 Fortune 500 companies are in Florida as of the end of 2022, with 11 in the Miami-Dade MSA



Sources: U.S. Small Business Administration's Office of Advocacy for 2022, Enterprise Florida, U.S. Bureau of Labor Statistics, Fortune Magazine, Miami-Dade Beacon Council.

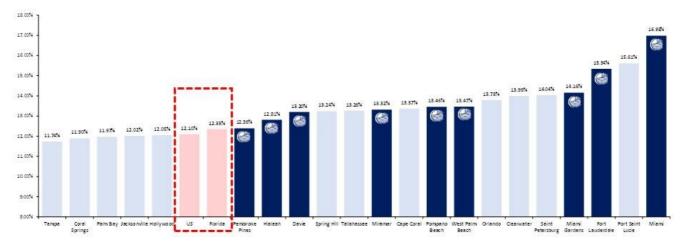


### Household Income Projected Growth 2022-2027 (1)

- Miami leads expectations of income growth with a 5-year growth rate of 16.98%.
  - 9 cities within the current USCB network are expected to have growth greater than the US and Florida averages
- Miami-Dade MSA is the premier market within the state of Florida
  - The Miami-Dade metro area is the tenth largest MSA in the United States by total number of businesses, per the North American Industry Classification System (NAICS) database



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(2) Source: S&P Global M arket Intelligence.





Luis de la Aguilera Chairman, President & CEO
Chief Financial Officer
Previously President & CEO of TotalBank
40+ years in banking
Previously CFO of Capstar Financial Holdings
18+ years in banking





Bill Turner Chief Credit Officer
Previously CCO of Interamerican Bank
35+ years in banking



Oscar Gomez Head of Global Banking Division Previously at Regions Bank 30+ years in banking



Maricarmen Logroño Previously at Doral Bank 20+ years in banking



Nicholas Bustle Chief Lending Officer Previously at Valley Bank 35+ years in banking



Andres Collazo Director of Operations & IT Systems Previously at TotalBank 33+ years in banking



Martha Guerra-Kattou Director of Sales & Marketing Previously at TotalBank

### Seasoned Management Team with Local Banking Experience



# ACCOMPLISHED BOARD OF DIRECTORS



Luis de la Aguilera Chairman, President & CEO Previously President & CEO of TotalBank Director since 2016



Aida Levita n Board Member



Board Member Managing Partner, Patriot Financial Partners, L.P. Director since 2015



Ramón Abadin Board Member Partner, Ramon A. Abadin P.A. Director since 2017



Bernardo Fernandez, Jr. Board Member Previous CEO, Baptist Health Medical Group Director since 2017



Howard Feinglass

Board Member

Managing Partner, Priam Capital Director since 2015

Board Member Chairman and Chief Executive Officer Director since 2022



Robert Kafafian Board Member Founder, Chairman & Chief Executive Officer CEO and Regional Dean of Northeastern
The Kafafian Group, Inc. University, Miami Campus Director since 2022



Board Member Director since 2022

Highly Accomplished and Aligned Board with Complementary Track Records





### Organic Loan Growth:

- Take advantage of platform that we have developed post recap, capitalize on fragmented Miami-Dade MSA community banking market, and continue to build market share
  - Capitalize on inherent advantages over smaller community banks which lack our product expertise and breadth of service
  - Due to significant consolidation, there exists a base of potential clients that desire to partner with a bank that is locally headquartered



### Team Lift-outs:

- . Continue to bring in top tier talent to U.S. Century Bank, with teams attracted to culture, public currency and local decision making
  - Overall growth success will depend upon our ability to attract, retain, develop, incentivize, and reward the human capital necessary to execute growth strategy
  - Attractive stock-based incentive compensation to attract top tier talent



### **Asset Purchases:**

- Portfolio loan purchases from companies exiting non-core lines of business; opportunistic to organic growth initiatives
  - Net capital can serve as dry powder to facilitate meaningfully sized portfolio acquisitions
  - Proactively evaluating portfolio opportunities that are consistent with USCB's credit philosophy



### **Strategic Acquisitions:**

- Become an active acquirer for Florida banks looking to find a partner
  - Focused on strategic, financially attractive acquisitions which support USCB's organic growth strategy without compromising
    the risk profile
  - Numerous potential partners Miami-Dade MSA that may seek liquidity
  - USCB is positioned to offer stock consideration



### **Differentiated Banking Product Offerings**

Specialty banking products, services and solutions designed for small businesses, homeowner associations, law firms, medical practices and other professional services firms, yacht lending and global banking services

### **Jurist Advantage**

\$246MM Deposits

- Deposit aggregating focus/strategy
- Tailored products & services for law offices, managing partners, associates and other staff members
- Commercial deposits accounts, treasury management, commercial lending, student loan refinancing, residential loans and credit card

### **Yacht Lending**

\$192MM Loans

- Yacht financing for larger vessels, transaction range is \$750k -\$7.5MM.
- Brokered oriented business, 3 vendor approved brokers
- Member of the National Marine Lenders Association
- Acquired two yacht lending portfolios in 2021 and launched this new vertical in 2022

### **Association Banking**

\$127MM Deposits / \$115MM loans

- Deposit aggregating focus/strategy
- Banking for Homeowner Associations and Property Managers
- Offer deposit collection services and esoteric lending solutions ranging from insurance premium and large capital improvements financing
- Significant lending capacity to target large credits

### SBA / Small Business Lending

\$47MM Loans

- Relationship-oriented business focused on delivering fast loan commitments to small and mediumsized enterprises
- Predominately Small business line of credits and CD secured loans
- Affordable SBA loan provider
- Approved by the SBA to participate in the Preferred Lenders Program

### **Medical Advantage**

\$21MM Deposits

- Deposit aggregating focus/strategy
- As a concierge-level banking service, MDAdvantage is designed to cater to the complex banking requirements of medical professionals.
- Offers a broad range of products and services developed for physicians, dentists, and veterinarians

### **Correspondent Banking**

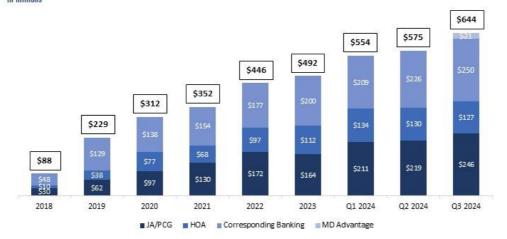
\$250MM Deposits / \$104MM Loans

- Comprehensive range of both domestic and international services with the latest in technology to ensure quick processing
- Focus on Caribbean and Latin American countries
- Correspondent banking services include letters of credit, foreign collections, wire transfers, ForEx and trade finance

Balances as of September 30, 2024



### Deposits Trend (EOP)



### Commentary

\$556 million in deposit growth compared to December 31, 2018.

Growth by vertical from 2018 to Third Quarter 2024:

JA/PCG: \$216 million.

HOA: \$117 million.

Correspondent Banking & International Banking: \$202 million.

MD Advantage: \$21 million.

Average deposits increased by \$136.1 million or 7.0% compared to the third quarter 2023.

1

GROWTH

Average loans increased \$267.4 million or 16.6% compared to the third quarter 2023.

Liquidity sources as of September 30, 2024, aggregated \$695 million in on-balance sheet and off-balance sheet sources.

Tangible book value per common share (a non-GAAP measure) <sup>(1)</sup> on September 30, 2024 was \$10.90 includes AOCI impact of (\$1.94) increased \$0.66 or 25.7% annualized from \$10.24 in prior quarter end which included an AOCI impact of (\$2.28).



Net income was \$6.9 million or \$0.35 per diluted share, an increase of \$3.1 million or 82.0% compared to the third quarter 2023.

Net interest income before provision increased \$4.1 million or 29.1% for the quarter compared to the third quarter 2023.

ROAA was 1.11% in the third quarter 2024 compared to 0.67% for the third quarter 2023.

ROAE was 13.38% in the third quarter 2024 compared to 8.19% for the third quarter 2023.



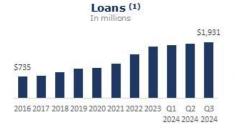
The Company's Board of Directors declared a cash dividend of \$0.05 per share of the Company's Class A common stock on October 28, 2024. The dividend will be paid on December 5, 2024 to shareholders of record at the close of business on November 15, 2024.

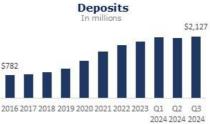
At September 30, 2024, four loans were classified as nonaccrual for a total of \$2.7 million.

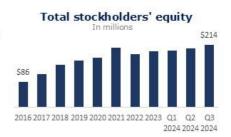
ACL coverage ratio was 1.19% at September 30, 2024, and 1.16% at September 30, 2023.

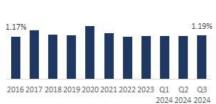
 $^{\left( 1\right) }$  Non-GAAP financial measure. See reconciliation in this presentation.

EOP for Balance Sheet amounts

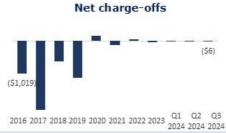






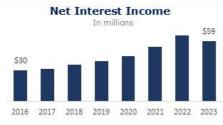


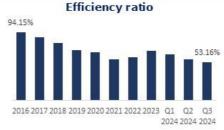
ACL/Total Loans (2)





Nonperforming Assets/Total







(1) Loan amounts include deferred fees/costs.
(2) ACL was calculated under the CECL standard methodology for all periods after January 1st 2023, and the incurred loss methodology for all periods before.
(3) Non-GAAP financial measure. See reconciliation in this presentation.



In thousands (except per share data)

Ba	lar	ıce
S	ne	et
(	EOF	)

### Income **Statement**

	Q3 2024	Q2 2024	Q3 2023
Total Securities	\$426,528	\$406,050	\$415,920
Total Loans (1)	\$1,931,362	\$1,869,249	\$1,676,520
Total Assets	\$2,503,954	\$2,458,270	\$2,244,602
Total Deposits	\$2,126,617	\$2,056,702	\$1,920,922
Total Equity <sup>(2)</sup>	\$213,916	\$201,020	\$182,884
Net Interest Income	\$18,109	\$17,311	\$14,022
Non-Interest Income	\$3,438	\$3,211	\$2,161
Total Revenue	\$21,547	\$20,522	\$16,183
Provision for Credit Losses	\$931	\$786	\$653
Non-Interest Expense	\$11,454	\$11,560	\$10,461
Net Income	\$6,949	\$6,209	\$3,819
Diluted Earning Per Share (EPS)	\$0.35	\$0.31	\$0.19
Weighted Average Diluted Shares	19,825,211	19,717,167	19,611,897

<sup>(</sup>a) Loan amounts include deferred fees/costs.
(a) Total Equity includes accumulated comprehensive loss of \$38.0 million for Q3 2024, \$44.7 million for Q2 2024, and \$51.2 million for Q3 2023.



# KEY PERFORMANCE INDICATORS



GROWTH





Q3 202 <b>4</b>	Q2 202 <b>4</b>	Q3 2023
In	thousands (except	for TBV/share)
\$2,503,954	\$2,458,270	\$2,244,602
\$1,931,362	\$1,869,249	\$1,676,520
\$2,126,617	\$2,056,702	\$1,920,922
\$10.90	\$10.24	\$9.36
1.11%	1.01%	0.67%
13.38%	12.63%	8.19%
3.03%	2.94%	2.60%
53.16%	56.33%	64.64%
1.83%	1.88%	1.84%
8.54%	8.18%	8.15%
13.22%	13.12%	13.10%
0.00%	0.00%	0.00%
0.11%	0.03%	0.02%
1.19%	1.19%	1.16%
	\$2,503,954 \$1,931,362 \$2,126,617 \$10.90 1.11% 13.38% 3.03% 53.16% 1.83% 8.54% 13.22% 0.00% 0.11%	In thousands (except \$2,503,954 \$2,458,270 \$1,931,362 \$1,869,249 \$2,126,617 \$2,056,702 \$10.90 \$10.24 \$1.11% \$1.01% \$13.38% \$12.63% \$3.03% \$2.94% \$53.16% \$56.33% \$1.83% \$1.88% \$8.54% \$8.18% \$13.22% \$13.12% \$0.00% \$0.01% \$0.03%

<sup>(</sup>h) Non-GAAP financial measures. See reconciliation in this presentation.
(h) ApCI effect on tangible book value per share was (\$1.94) for Q3 2024, (\$2.28) for Q2 2024 and (\$2.62) for Q3 2023.
(h) Annualized.
(h) Reflects the Company's regulatory capital ratios which are provided for informational purposes only; as a small bank holding company, the Company is not subject to regulatory capital requirements.

# DEPOSIT PORTFOLIO

### **Deposits AVG** In millions \$2,083 \$2,078 \$2,049 \$1,941 \$1,914 \$316 \$323 \$326 \$290 \$282 \$1,098 \$1,101 \$1,085 \$1,005 Q3 2023 Q4 2023 Q1 2024 Q2 2024 Q3 2024 Non-interest-bearing deposits Interest-bearing checking deposits Money market and savings Time deposits

# 2.39% 2.53% 2.64% 2.66% 2.66% 2.39%

### Commentary

Average deposits slightly decreased to \$2,078 million compared to the prior quarter and increased \$136.1 million or 7.0% compared to the third quarter 2023.

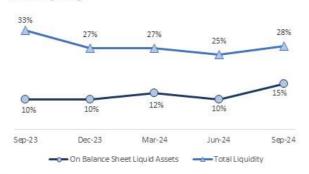
DDA remained at 29% of total average deposits.

The quarterly average cost of deposits went up 2 bps during the third quarter of 2024 compared to the prior quarter; however, the monthly average deposit cost for September 2024 was 2.57%. The monthly decrease in deposit cost was due to the Company reducing Money Market rates in conjunction with the Fed Funds decrease during the month.



EOP for Balance Sheet amounts

### **Total Liquidity**



Liquid Assets: On-Balance Sheet Liquidity / Total Assets Total Liquidity: Total Liquidity / Total Assets

Sources of Liquidity (in millions)	09/30/2024	
On Balance Sheet Liquidity		
Cash	\$6	
Due from banks	\$33	
Investment securities unpledged	\$343	
Total on balance sheet liquidity (Liquid Assets)	\$382	
Off Balance Sheet Liquidity		
FHLB excess capacity	\$176	
Federal Reserve Discount Window	\$32	
Fed Fund Lines	\$105	
Total off balance sheet liquidity	\$313	
Total Liquidity	\$695	

Liquidity calculation excludes vault cash reserves

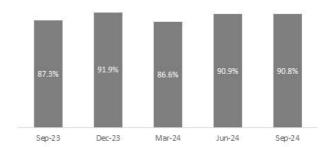
### Commentary

We believe we are well positioned to weather the current economic environment.

We have ample sources of liquidity both on and off-balance sheet.

Loan-to-deposit ratio increased compared to third quarter 2023 due to additional loan production.

### Loan-to-Deposit Ratio





# Total Loans (AVG) In millions \$1,699 \$1,782 \$1,828 \$1,828 \$1,878

### Commentary

Average loans increased \$49.7 million or 10.8% annualized compared to prior quarter and \$267.4 million or 16.6% compared to the third quarter 2023.

Loan coupon increased 16 bps compared to the prior quarter and 79 bps compared to the third quarter 2023.









### Loan Composition Trend EOP (1)



■ Commercial and industrial, Correspondent banks, and Consumer and other 
©Excludes deferred fees/cost.

### Commentary

\$157.0 million in new loan production in the third quarter 2024.

Weighted average coupon on new loans was 7.75% for third quarter 2024, 143 bps above portfolio weighted average yield.

Loan composition shift from real estate loans to non-CRE loans is steadily increasing, further diversifying our loan portfolio.



### Interest-Earning Assets Mix (AVG)



### Commentary

Net interest income increased \$798 thousand or 18.3% annualized compared to prior quarter and \$4.1 million or 29.1% compared to the third quarter 2023.

Net interest margin increased 9 bps compared to prior quarter and 43 bps compared to third quarter 2023.

### NIM drivers:

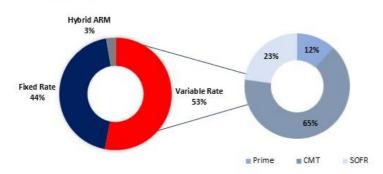
- Interest earning asset mix improving at higher yields.
- · Deposit cost remained stable.

(I) Annualized.



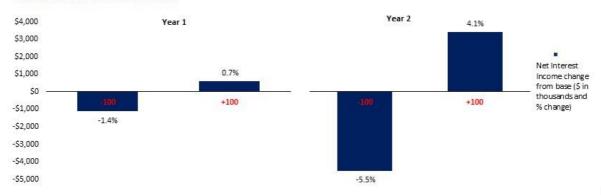
# Loan Portfolio Repricing Profile by Rate Type

### Loan Repricing Schedule Variable/Hybrid Rate Loans



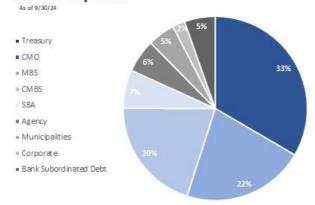


### Static NII Simulation Year 1 & 2



EOP for Balance Sheet amounts, in millions

### **Portfolio Composition**



### **Securities Portfolio Key Metrics**

Metrics	as of 9	/30/2024
Securities Portfolio	\$	426.5
AFS as % of portfolio		61%
HTM as % of portfolio		39%
Portfolio Yield		2.6%
Average Life		6.4
Mod Duration		5.1
AFS AOCI	\$	(41.5)

### Commentary

Securities portfolio at September 30, 2024 was \$426.5 million; 61% of the portfolio is classified as AFS, while 39% is classified as HTM.

The modified duration is 5.1 and the average life is 6.4 years. Duration has increased as the result of higher rates and lower prepayments.

We expect to receive \$13.5 million from the securities portfolio in Q4 2024 at current rates; these cashflows will support loan growth or debt repayment.

If rates drop 100 bps, we expect to receive \$14.2 million in Q4 2024.

75% of the portfolio is invested in mortgage-backed securities, boosting the liquidity.

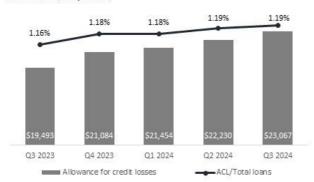
### **Estimated Short Term Cashflows**

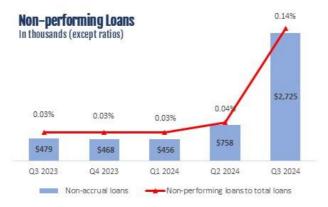
	-100	Base	+100
Q4 2024	\$14.2	\$13.5	\$12.8
2025	\$52.9	\$49.2	\$45.2
2026	\$55.2	\$53.1	\$50.2
Total	\$122.3	\$115.8	\$108.2
Securities Portfolio %	28.7%	27.2%	25.4%



### **Allowance for Credit Losses**

In thousands (except ratios)





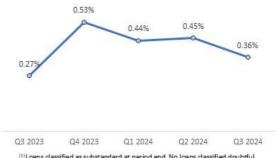
### Commentary

Allowance for credit losses increased \$837 thousand compared to prior quarter and \$3.6 million compared to third quarter 2023.

ACL coverage ratio was at 1.19% as of September 30, 2024.

One C&I loan for \$420 thousand, two consumer loan for \$1,991 thousand, and one residential real estate loan for \$314 thousand were classified as nonaccrual as of September 30, 2024.

### Classified Loans (1) to Total Loans



(i) Loans classified as substandard at period end. No loans classified doubtful at all the dates presented.

Warehouse 12%

> Office 11%

(1) Excludes deferred fees/cost 17% (2) Includes loan types: office, warehouse, retail, and other

As of 9/30/24

CRE - Owner

Occupied

### Loan Portfolio Mix (1)



\$1,095MM

27%

**Aultifamily** 18%

### Commentary

Total loan balance at quarter end was \$1,928 million (1).

Commercial Real Estate (owner occupied and non-owner occupied) was 57% or \$1,095 million of the total loan portfolio(1).

CRE mix is diversified and granular. Retail non-owner occupied makes up 27% of total CRE or \$297.1 million.

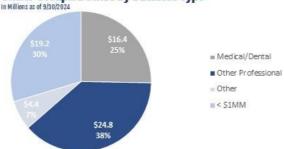
### CRE LOAN POrtfolio (non-owner occupied and owner occupied)

	Weighted	Average			
Loan Type	Outstanding Balance (1)	LTV <sup>(2)</sup>	DSCR (3)	Average Loan Size	
Retail	\$316	57%	1.53	\$3.0	
Multifamily	\$203	56%	1.33	\$1.6	
Office	\$182	56%	1.94	\$1.5	
Warehouse	\$187	57%	2.25	\$1.6	
Hotel	\$96	59%	2.23	\$4.8	
Other	\$75	57%	2.07	\$1.7	
Land/Construction	\$36	45%	NA	\$2.1	

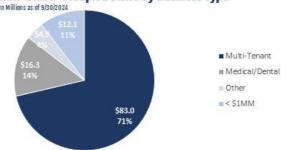
<sup>(1)</sup> Balance in millions. Excludes deferred fees/cost.

<sup>(2)</sup> LTV - Loan to value ratio. (3) DSCR - Debt service coverage ratio.

### Owner Occupied Office by Business Type



### Non-Owner Occupied Office by Business Type



### Office Loan Portfolio Maturities and Repricing

< 1 year	1 year to 3 years	3 years to 5 years	5 years to 10 years	> 10 years
11%	28%	49%	12%	0%

### Commentary

Total office loan portfolio (owner occupied and non-owner occupied) had 120 notes with an average balance of \$1.5 million, LTV of 56%, and DSCR of 1.94X at quarter end.

The largest business type in the office portfolio is multi-tenant with 46% of the portfolio.

South Florida's office sector outperforms the national average with a lower vacancy rate of 12% and with a positive net absorption for three straight years as of Q1 2024. All three major markets within South Florida were ranked in the top 10 nationally for year-overyear rent growth. (1)

### **CRE Office Key Metrics**

- 111	As of 9/30/24
Avg. Loan Size in millions	\$1.5
NCOs / Average Loans	0.00%
Delinquencies / Loans	0.00%
Nonaccruals / Loans	0.00%
Classified Loans / Loans	0.00%

<sup>(</sup>a) Data points source: CBRE, a NYSE-fisted and worldwide commercial real estate services & investment company with dients in 100+ countries, including over 95% of the Fortune 25 100. Published March 2024.

### In thousands (except ratios)

				iii tiiousaiius	(evecht tanna)
	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Total service fees	\$2,544	\$1,977	\$1,651	\$1,348	\$1,329
Wire fees	\$563	\$557	\$521	\$518	\$502
Swap fees	\$1,285	\$650	\$285	\$16	\$97
Other	\$696	\$770	\$845	\$814	\$730
Gain (loss) on sale of securities available for sale	-	14	- F	(883)	(955)
Gain on sale of loans held for sale	109	417	67	105	255
Other income	785	803	746	756	1,532
Total non-interest income	\$3,438	\$3,211	\$2,464	\$1,326	\$2,161
Average total assets	\$2,485,434	\$2,479,222	\$2,436,103	\$2,268,811	\$2,250,258
Non-interest income/Average assets (1)	0.55%	0.52%	0.41%	0.23%	0.38%

### Commentary

Service fees increased year over year due to loan swap fees and wire fees.

Gain on sale of SBA 7a loans represent \$109 thousand for the third quarter 2024.

Non-interest income is 16.0% of total revenue for third quarter 2024 and 0.55% to average assets; both metrics are higher than prior quarters.

(II) Annualized.

### In thousands (except ratios)

				ili tilousalius	(evecht tatios)
	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Salaries and employee benefits	\$7,200	\$7,353	\$6,310	\$6,104	\$6,066
Occupancy	1,341	1,266	1,314	1,262	1,350
Regulatory assessments and fees	452	476	433	412	365
Consulting and legal fees	161	263	592	642	513
Network and information technology services	513	479	507	552	481
Other operating expense	1,787	1,723	2,018	1,747	1,686
Total non-interest expense	\$11,454	\$11,560	\$11,174	\$10,719	\$10,461
Efficiency ratio	53.16%	56.33%	63.41%	68.27%	64.64%
Average total assets	\$2,485,434	\$2,479,222	\$2,436,103	\$2,268,811	\$2,250,258
Non-interest expense / Average assets (1)	1.83%	1.88%	1.84%	1.87%	1.84%
Full-time equivalent employees	198	197	199	196	194
Full-time equivalent employees	198	197	199	196	

### Commentary

Salaries and benefits decreased \$153 thousand compared to the prior quarter due to higher incentives paid in the second quarter 2024.

Consulting and legal fees decreased \$102 thousand compared to the prior quarter due to reimbursement of legal expenses.

Non-interest expense to average assets remained under 2% for all periods.

Efficiency ratio improved for the third quarter 2024 primarily due to strong growth in non-interest income and a slight decrease in non-interest expenses.

(1) Annualized.

Capital Ratios ∞	Q3 2024	Q2 2024	Q3 2023	Well- Capitalized
Leverage Ratio	9.34%	9.03%	9.26%	5.00%
TCE/TA (2)	8.54%	8.18%	8.15%	NA
Tier 1 Risk- Based Capital	12.01%	11.93%	11.97%	8.00%
Total Risk- Based Capital	13.22%	13.12%	13.10%	10.00%
AOCI In Millions	(\$38.0)	(\$44.7)	(\$51.2)	

### Commentary

The Company paid in September 2024 a cash dividend of \$0.05 per share of the Company's Class A common stock; the aggregate distributed dividend amount was \$1.0 million.

During the quarter, the Company repurchased 10,000 shares of common stock at a weighted average cost per share of \$12.03. 537,980 shares remained authorized for repurchase under the Company's share repurchase programs at September 30, 2024.

Q3 2024 EOP common stock shares outstanding: 19,620,632.

<sup>(</sup>a) Reflects the Company's regulatory capital ratios which are provided for informational purposes only, as a small bank holding company, the Company is not subject to regulatory capital requirements.

(a) Non-GAAP financial measures. See reconciliation in this presentation.



Leading franchise located in one of the most attractive banking markets in Florida and the U.S.

Robust organic growth

Strong asset quality, with minimal chargeoffs experienced since 2015 recapitalization

Experienced and tested management team

Strong profitability, with pathway for future enhancement identified Core funded deposit base with 30% noninterest-bearing deposits (EOP)



### Risk Management Philosophy and Culture

- Management has instilled a culture of adherence to well-developed risk management procedures
- Management is responsible for day-to-day risk management (identifying, evaluating, and addressing potential risks that may exist at the
  enterprise, strategic, financial, operational, compliance and reporting levels)
- Risk management division consists of four individuals covering enterprise risk management, cyber security, third-party risk, internal audit and loan reviews
- Management Compliance division consists of seventeen individuals covering bank secrecy, consumer compliance and investigations
  - Both areas play an active role in assessing corporaterisks, compliance and collaborating with management to mitigate identified risks
  - Heightened focus on BSA / AML / KYC compliance due to foreign exposure
    - Individual country loan exposure limited to 0% 70% of total capital based on individual country risk
    - Global banking services offered exclusively to institutions in countries meeting U.S. Century's robust risk tolerance framework
    - Highly experienced compliance team with international compliance experience from larger banking institutions
  - Audit Committee consists of 4 members responsible for complete oversight of Company's risk management process. Ramon Rodriguez (Chair), Bernardo Fernandez, Ramón Abadin and Maria Alonso

### Credit Philosophy

- . Conservative credit culture that encourages prudent and desirable loans over unchecked growth
- Under writing strength stems from deep understanding of U.S. Century's market, long-standing relationships with clients, and disciplined process
- Focused on maintaining a well-diversified and conservative loan portfolio

### Robust Credit Administration

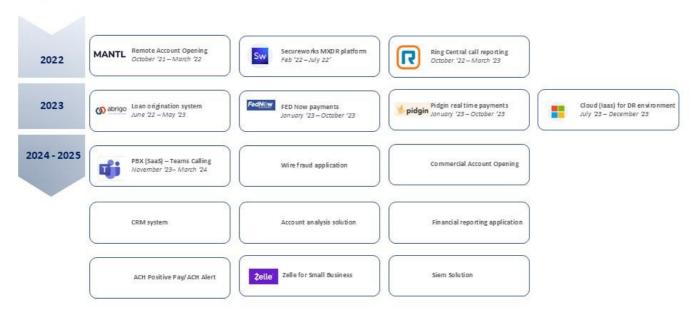
- Underwriting group supported by experienced credit officers with both credit and lending experience
- Effective and independent loan review
- Credit Committee meetings conduct in-depth loan portfolio monitoring, including concentration limits
- · Active monitoring and reporting on existing or emerging concentrations and targeted reviews of any higher risk portfolios



# APPENDIX - TECHNOLOGY SUPPORT









# APPENDIX - NON-GAAP RECONCILIATION

housands (except ratios)		As of or For the Three Months Ended										
		18 19	9/3 0/20 24		6/30/2024		3/31/2024		12/31/2023		9/30/2023	
Pre-tax pre-provision ("PTPP") income:	(1)						Venter					
Net in come		\$	6,949	\$	6,209	\$	4,612	\$	2,721	\$	3,819	
Plus: Provision for income taxes			2,213		1,967		1,426		787		1,250	
Plus: Provision for credit losses		150	931	82	786	4/9	410	9	1,475	1	653	
PTPP income		\$	10,093	\$	8,962	\$	6,448	\$	4,983	\$	5,722	
PT PP return on average as sets:	(1)											
PTPP in come		\$	10,093	\$	8,962	\$	6,448	\$	4,983	\$	5,722	
A verage assets		5	2,485,434	5	2,479,222	5	2,436,103	5	2,268,811	5	2,250,258	
PTPP return on average assets	(2)		1.62%		1.45%		1.06%		0.87%		1.01%	
Operating net income:	(1)											
Netincome	50550	5	6.949	S	6.209	S	4.612	5	2.721	S	3.819	
Less: Net gains (losses) on sale of securities					14	-	-	-	(883)	-	(955)	
Less: Tax effect on sale of securities					(4)		-		224		242	
Operating net income		5	6,949	3	6,199	- 5	4.612	- 5	3.380	3	4.532	
		_		-		_		-		_		
Operating PTPP income:	(1)											
PTPP in come		5	10.093	5	8.962	S	6.448	5	4.983	S	5.722	
Less: Net gains (losses) on sale of securities			-	Ţ.	14		-		(883)	, T	(955)	
Operating PTPP in come		\$	10,093	\$	8,948	\$	6,448	\$	5,886	\$	6,677	
	140											
Operating PTPP return on average as sets:	(1)	1020	100000	- 12	99000	40	9259349	It lake	1200990	100	270.00	
Operating PTPP income		\$	10,093	\$	8,948	\$	6,448	\$	5,866	\$	6,677	
A verage assets		\$	2,485,434	5	2,479,222	5	2,436,103	- 5	2,268,811	\$	2,250,258	
Operating PTPP return on a verage assets	(2)		1.62%		1.45%		1.06%		1.03%		1.18%	
Operating return on average as sets:	(1)											
Operating net income		\$	6,949	\$	6,199	\$	4,612	5	3,380	\$	4,532	
A verage assets		5	2,485,434	\$	2,479,222	\$	2,436,103	5	2,268,811	\$	2,250,258	
Operating return on average assets	(2)		1.11%		1.01%		0.76%		0.59%		0.80%	
Operating return on average equity:	(1)											
Operating net income		\$	6,949	\$	6,199	5	4,612	5	3,380	5	4,532	
A verage equity		5	206,641	5	197,755	\$	193,092	5	183,629	5	184,901	
Operating return on average equity	(2)		13.38%		12.61%		9.61%		7.30%		9.72%	
Operating Revenue:	(1)											
Net interest income	(-7	S	18.109	5	17.311	S	15.158	5	14.376	S	14.022	
Non-interest income			3,438		3.211	-	2.464		1.326		2.181	
Less: Net gains (losses) on sale of securities					14				(883)		(955)	
Operating revenue		\$	21,547	\$	20,508	\$	17,822	\$	16,585	\$	17,138	
Operating Efficiency Ratio:	(1)											
Total non-interest expense	19	5	11,454	5	11,560	5	11,174	5	10.719	5	10.461	
Operating revenue		5	21.547	5	20.508	S	17.822	5	16.585	5	17,138	
Operating revenue Operating efficiency ratio		9	53.16%	٠	58.37%	9	63.41%	9	64.63%		61.04%	
Operating entitlently ratio			00,10%		UU.0176		00.4176		04.03%		01.0476	

<sup>(1)</sup> The Company believes these non-GAAP measurements are key indicators of the ongoing earnings power of the Company.

<sup>(2)</sup> Annualized.



In thousands (except ratios and share data)

		As of or For the Three Months Ended									
		0	9/30/2024	. (	6/30/2024	_	3/31/2024		12/31/2023		9/30/2023
Tangible book value per common share (at period	d-end): (1)				· ·					100	
Total stockholders' equity		S	213,916	S	201,020	S	195,011	S	191,968	S	182,884
Less: Intangible assets		-	2		_		72		_		
Tangible stockholders' equity		S	213,916	S	201,020	\$	195,011	S	191,968	S	182,884
Total shares issued and outstanding (at period-	end):										
Total common shares issued and outstanding		- 40	19,620,632	0	19,630,632	8	19,650,463	315	19,575,435	100	19,542,290
Tangible book value per common share	(2)	S	10.90	S	10.24	S	9.92	S	9.81	S	9.36
Operating diluted net income per common share:	: (1)										
Operating net income		S	6,949	S	6,199	S	4,612	S	3,380	S	4,532
Total weighted average diluted shares of common st	tock		19,825,211		19,717,167		19,698,258		19,573,350		19,611,897
Operating diluted net income per common share:		\$	0.35	\$	0.31	\$	0.23	\$	0.17	S	0.23
Tangible Common Equity/Tangible Assets	(1)										
Tangible stockholders' equity		S	213,916	S	201,020	s	195,011	S	191,968	S	182,884
Tangible total assets	(3)	S	2,503,954	S	2,458,270	S	2,489,142	S	2,339,093	S	2,244,602
Tangible Common Equity/Tangible Assets			8.54%		8.18%		7.83%		8.21%		8.15%

<sup>(1)</sup> The Company believes these non-GAAP measurements are key indicators of the ongoing earnings power of the Company. (2) Excludes the dilutive effect, if any, of shares of common stock issuable upon exercise of outstanding stock options.

<sup>(3)</sup> Since the Company has no intangible assets, tangible total assets is the same amount as total assets calculated under GAAP.

# **LOU DE LA AGUILERA**

Chairman, President & CEO



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# **ROB ANDERSON**

EVP, Chief Financial Officer



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# **INVESTOR RELATIONS**



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