





### FORWARD-LOOKING STATEMENTS

This presentation may contain statements that are not historical in nature and are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are those that are not historical facts. The words "may," "will," "anticipate," "could," "should," "would," "believe," "contemplate," "expect," "aim," "plan," "estimate," "continue," and "intend,", the negative of these terms, as well as other similar words and expressions of the future, are intended to identify forward-looking statements. These forward-looking statements include, but are not limited to, statements related to our projected growth, anticipated future financial performance, and management's long-term performance goals, as well as statements relating to the anticipated effects on results of operations and financial condition from expected or potential developments or events, or business and growth strategies, including anticipated internal growth and balance sheet restructuring.

These forward-looking statements involve significant risks and uncertainties that could cause our actual results to differ materially from those anticipated in such statements. Potential risks and uncertainties include, but are not limited to:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
- · our ability to successfully manage interest rate risk, credit risk, liquidity risk, and other risks inherent to our industry;
- the accuracy of our financial statement estimates and assumptions, including the estimates used for our credit loss reserve and deferred tax asset valuation allowance;
- the efficiency and effectiveness of our internal control procedures and processes;
- · our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate;
- adverse changes or conditions in the capital and financial markets, including actual or potential stresses in the banking industry;
- deposit attrition and the level of our uninsured deposits;
- legislative or regulatory changes and changes in accounting principles, policies, practices or guidelines, including the on-going effects of the implementation of the Current Expected Credit Losses ("CECL") standard;
- the lack of a significantly diversified loan portfolio and the concentration in the South Florida market, including the risks of geographic, depositor, and industry concentrations, including our concentration in loans secured by real estate, in particular, commercial real estate;
- the effects of climate change;
- the concentration of ownership of our common stock;
- fluctuations in the price of our common stock;
- our ability to fund or access the capital markets at attractive rates and terms and manage our growth, both organic growth as well as growth through other means, such as future acquisitions;
- inflation, interest rate, unemployment rate, market, and monetary fluctuations;
- impacts of international hostilities and geopolitical events;
- increased competition and its effect on the pricing of our products and services as well as our net interest rate spread and net interest margin;
- · the loss of key employees;
- the effectiveness of our risk management strategies, including operational risks, including, but not limited to, client, employee, or third-party fraud and cybersecurity-breaches; and
- other risks described in this presentation and other filings we make with the Securities and Exchange Commission ("SEC").

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations. Therefore, you are cautioned not to place undue reliance on any forward-looking statements. Further, forward-looking statements included in this presentation are made only as of the date hereof, and we undertake no obligation to update or revise any forward-looking statements to reflect events or circumstances occurring after the date on which the statements are made or to reflect the occurrence of unanticipated events, unless required to do so under the federal securities laws. You should also review the risk factors described in the reports USCB Financial Holdings, Inc. filed or will file with the SEC.

#### Non-GAAP Financial Measures

This presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures. Management has included these non-GAAP financial measures because it believes these measures may provide useful supplemental information for evaluating the Company's expectations and underlying performance trends. Further, management uses these measures in managing and evaluating the Company's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. Reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the presentation.

All numbers included in this presentation are unaudited unless otherwise noted.





Average deposits increased by \$204.3 million or 11.1% compared to the first quarter 2023.

Average loans increased \$234.1 million or 15.1% compared to the first quarter 2023.

Liquidity sources on March 31, 2024, totaled \$673 million in on-balance sheet and off-balance sheet sources.

Tangible Book Value per Share (1) on March 31, 2024, of \$9.92 includes AOCI impact of (\$2.31) increased from \$9.81 at prior quarter end which included an AOCI impact of (\$2.26).



Net income was \$4.6 million or \$0.23 per diluted share, increase of \$1.9 million compared to the fourth quarter 2023.

Net interest income before provision increased \$782 thousand or 21.8% annualized for the quarter compared to the fourth quarter 2023.

ROAA was 0.76% in the first quarter 2024 compared to 0.48% for the fourth quarter 2023.

ROAE was 9.61% in the first quarter 2024 compared to 5.88% for the fourth quarter 2023.



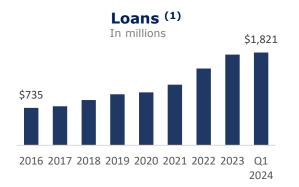
On January 29, 2024, the Company's Board of Directors declared a cash dividend of \$0.05 per share of the Company's Class A common stock, the aggregate distribution amount distributed in connection with this dividend was \$1.0 million. The dividend was paid on March 5, 2024.

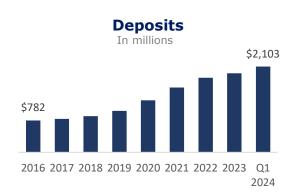
At March 31, 2024, one C&I loan classified as nonaccrual for a total of \$456 thousand.

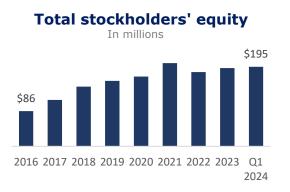
ACL coverage ratio was 1.18% at March 31, 2024, and December 31, 2023.

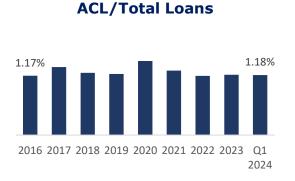
# HISTORICAL FINANCIALS

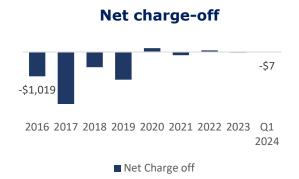
**EOP for Balance Sheet amounts** 



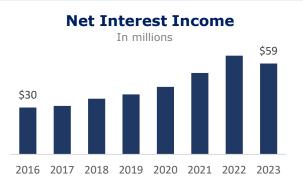




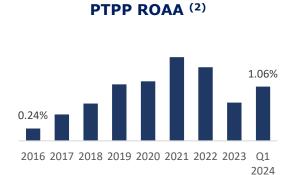












<sup>(1)</sup> Loan amounts include deferred fees/costs.

<sup>(2)</sup> Non-GAAP financial measure. See reconciliation in this presentation.

**Q1 2023** 

19,940,606

**Q4 2023** 

19,573,350

**Q1 2024** 

19,698,258

|           |                                 | <u> </u>    |             |             |
|-----------|---------------------------------|-------------|-------------|-------------|
|           |                                 |             |             |             |
|           | Total Securities                | \$433,030   | \$404,303   | \$415,837   |
| Balance   | Total Loans <sup>(1)</sup>      | \$1,821,196 | \$1,780,827 | \$1,580,394 |
| Sheet     | Total Assets                    | \$2,489,142 | \$2,339,093 | \$2,163,821 |
| (EOP)     | Total Deposits                  | \$2,102,794 | \$1,937,139 | \$1,830,462 |
| (LOI)     | Total Equity <sup>(2)</sup>     | \$195,011   | \$191,968   | \$183,858   |
|           |                                 |             |             |             |
|           | Net Interest Income             | \$15,158    | \$14,376    | \$15,997    |
|           | Non-Interest Income             | \$2,464     | \$1,326     | \$2,070     |
| Income    | Total Revenue                   | \$17,622    | \$15,702    | \$18,067    |
|           | Provision for Credit Losses     | \$410       | \$1,475     | \$201       |
| Statement | Non-Interest Expense            | \$11,174    | \$10,719    | \$10,176    |
|           | Net Income                      | \$4,612     | \$2,721     | \$5,809     |
|           | Diluted Earning Per Share (EPS) | \$0.23      | \$0.14      | \$0.29      |
|           |                                 |             |             |             |

Weighted Average Diluted Shares

<sup>(1)</sup> Loan amounts include deferred fees/costs.

<sup>(2)</sup> Total Equity includes accumulated comprehensive loss of \$45.4 million for Q1 2024, \$44.3 million for Q4 2023, and \$42.1 million for Q1 2023.



## **KEY PERFORMANCE INDICATORS**







|  | <b>Q1 2024</b> | Q4 2023           | <b>Q1 2023</b> |
|--|----------------|-------------------|----------------|
|  | In t           | thousands (except | for TBV/share) |
| Total Assets (EOP)                         | \$2,489,142    | \$2,339,093       | \$2,163,821    |
| Total Loans (EOP)                          | \$1,821,196    | \$1,780,827       | \$1,580,394    |
| Total Deposits (EOP)                       | \$2,102,794    | \$1,937,139       | \$1,830,462    |
| Tangible Book Value/Share (1)(4)           | \$9.92         | \$9.81            | \$9.37         |
| Return On Average Assets (ROAA) (3)        | 0.76%          | 0.48%             | 1.11%          |
| Return On Average Equity (ROAE) (3)        | 9.61%          | 5.88%             | 12.85%         |
| Net Interest Margin (3)                    | 2.62%          | 2.65%             | 3.22%          |
| Efficiency Ratio                           | 63.41%         | 68.27%            | 56.32%         |
| Non-Interest Expense/Avg Assets (3)        | 1.84%          | 1.87%             | 1.95%          |
| Tangible Common Equity/Tangible Assets (1) | 7.83%          | 8.21%             | 8.50%          |
| Total Risk-Based Capital (2)               | 12.98%         | 12.78%            | 13.20%         |
| NCO/Avg Loans (3)                          | 0.00%          | 0.00%             | (0.01%)        |
| NPA/Assets                                 | 0.02%          | 0.02%             | 0.02%          |
| Allowance Credit Losses/Loans              | 1.18%          | 1.18%             | 1.20%          |

<sup>(1)</sup> Non-GAAP financial measures. See reconciliation in this presentation.

<sup>(2)</sup> Reflects the Company's regulatory capital ratios which are provided for information purposes only; as a small bank holding company, the Company is not subject to regulatory capital requirements.

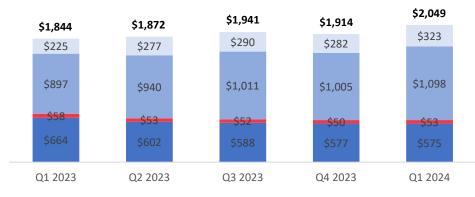
<sup>3)</sup> Annualized

<sup>(4)</sup> AOCI effect on tangible book value per share was (\$2.31) for Q1 2024, (\$2.26) for Q4 2023 and (\$2.14) for Q1 2023.



### **DEPOSIT PORTFOLIO**

## **Deposits AVG** In millions



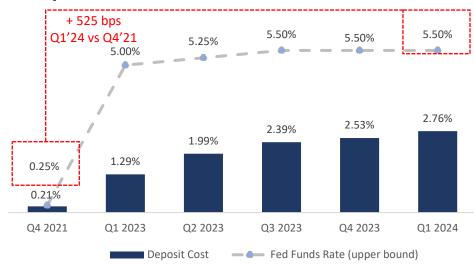
Non-interest-bearing deposits

■ Interest-bearing checking deposits

■ Money market and savings

■ Time deposits

#### **Deposit Cost**



#### **Commentary**

Average deposits increased \$135.0 million or 28.4% annualized compared to the prior quarter and increased \$204.3 million or 11.1% compared to the first quarter 2023.

Average DDA balances comprised 28.1% of total average deposits for first quarter 2024.

While our average non-interest-bearing deposits had a slight decrease in the first quarter 2024 from the prior quarter, our EOP balance increased \$23.9 million or 17.4% annualized.

Deposit beta of 49% since Q4 2021.

# **LOAN PORTFOLIO**

## Total Loans (AVG) In millions

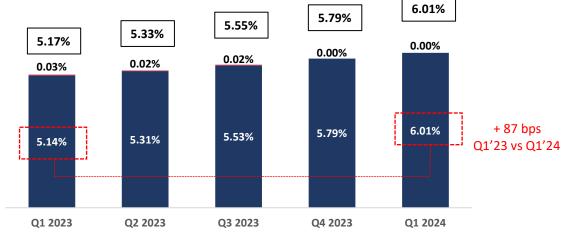


#### **Commentary**

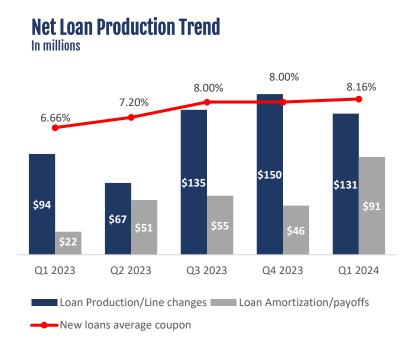
Average loans increased \$82.9 million or 19.6% annualized compared to prior quarter and \$234.1 million or 15.1% compared to the first quarter 2023.

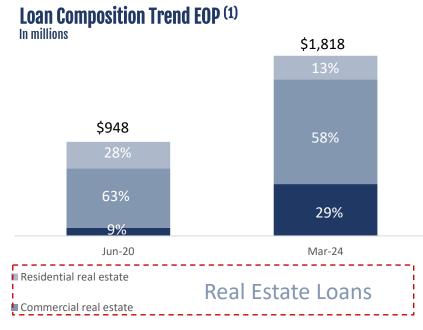
Loan coupon increased 22 bps compared to the prior quarter and 87 bps compared to the first quarter 2023.

#### **Loan Yields**



# LOAN PRODUCTION





Commercial and industrial, Correspondent banks, and Consumer and other (1) Excludes unearned fees and PPP Loans. EOP.

#### **Commentary**

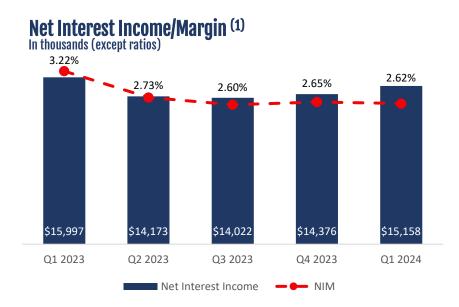
\$131 million in new loan production in the first quarter 2024 at higher coupon rates.

Weighted average coupon on new loans was 8.16% for first quarter 2024, 215 bps above portfolio average.

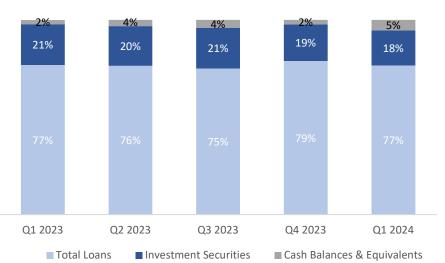
Increase in payoffs and paydowns predominately due to global banking loans which are originated on a 6 month and 1 year term.

Loan composition shift from real estate loans to non-CRE loans is steadily increasing, further diversifying our loan portfolio.

# NET INTEREST MARGIN



#### Interest-Earning Assets Mix (AVG)



#### **Commentary**

Net interest income increased \$782 thousand or 21.8% annualized compared to the fourth quarter 2023.

NIM had a slight decrease compared to fourth quarter 2023 due to additional deposit growth and deposit cost.

NIM outlook remains positive:

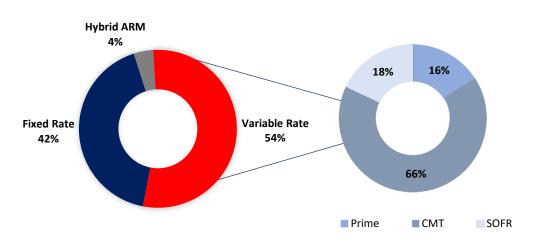
- New loan originations with yields above 8.00%.
- First quarter deposit growth allowed us to price down higher-priced deposits at the end of the quarter.
- Interest-bearing asset growth outpacing interest-bearing liabilities.

<sup>(1)</sup> Annualized.

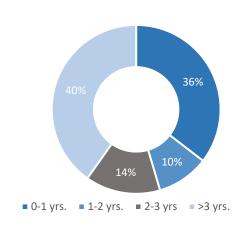


### **INTEREST RATE SENSITIVITY**

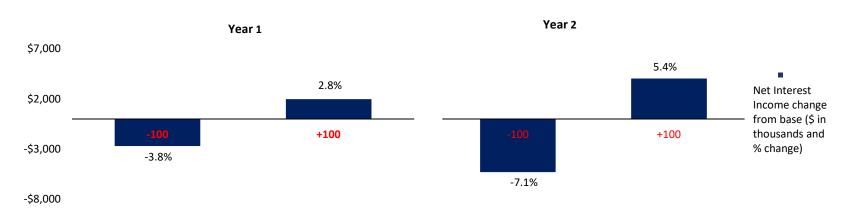
# Loan Portfolio Repricing Profile by Rate Type



#### Loan Repricing Schedule Variable/Hybrid Rate Loans



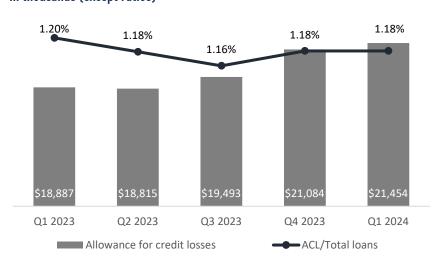
#### Static NII Simulation Year 1 & 2



-\$13,000

# ASSET QUALITY

## Allowance for Credit Losses In thousands (except ratios)

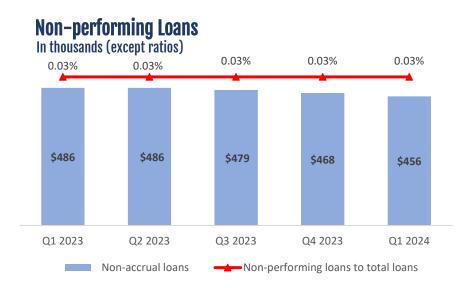


#### **Commentary**

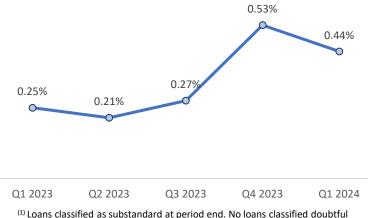
ACL coverage ratio was at 1.18% on March 31, 2024, same as the prior quarter.

One C&I loan for \$456 thousand was classified as nonaccrual on March 31, 2024.

The classified ratio improved for first quarter 2024 as one loan for \$1.4 million showed improvement.



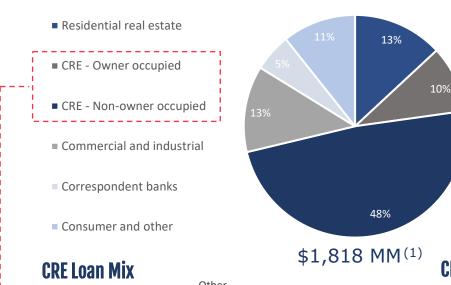
#### Classified Loans (1) to Total Loans



(1) Loans classified as substandard at period end. No loans classified doubtfu at dates presented.

### **LOAN PORTFOLIO MIX**

#### Loan Portfolio Mix (1)



#### **Commentary**

Total loan balance at quarter end was \$1,818 million (1).

Commercial Real Estate (owner occupied and non-owner occupied) was 58% or \$1,058 million of the total loan portfolio<sup>(1)</sup>.

CRE mix is diversified and granular. Retail non-owner occupied makes up 27% of total CRE or \$282.8 million.

#### CRE Loan Portfolio (non-owner occupied and owner occupied)

#### Weighted Average Average LTV (1) Loan Type DSCR (2) Loan Size (3) Retail 54% 1.91 \$2.9 Multifamily 59% 1.44 \$1.6 Office \$1.5 57% 1.96 Warehouse \$1.5 60% 1.87 \$5.1 Hotels 55% 2.13 Other \$1.7 60% 2.02 Land/Construction \$1.7 76% NΑ

| Land/Construction 2% Hotels 2% Retail 27% |   |
|---|---|
| Warehouse 12% \$1,058MM  Office 12%       |   |
| CRE - Owner 20%                           | , |

Excludes unearned fees
 Includes loan types: office, warehouse, retail, and other

As of 3/31/24

Occupied

17% (2)

<sup>(1)</sup> LTV - Loan to value ratio.

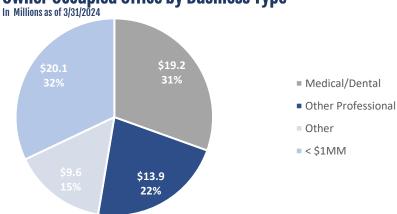
<sup>(2)</sup> DSCR - Debt service coverage ratio.

<sup>(3)</sup> Balance in millions.

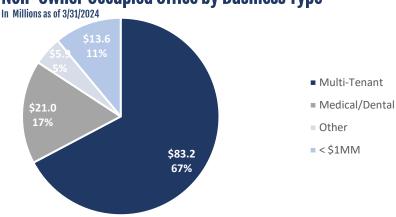


### **CRE OFFICE PORTFOLIO**

#### **Owner Occupied Office by Business Type**



#### Non-Owner Occupied Office by Business Type



#### **Office Loan Portfolio Repricing**

| < 1 year | 1 year to 3 years | 3 3 years to 5 years | 5 years to<br>10 years | > 10 years |
|----------|-------------------|----------------------|------------------------|------------|
| 15%      | 22%               | 49%                  | 14%                    | 0%         |

#### **Commentary**

Total office loan portfolio (owner occupied and non-owner occupied) had 128 notes with an average balance of \$1.5 million dollars, LTV of 57%, and DSCR of 1.96X at quarter end.

The largest business type in the office portfolio is multi-tenant with 45% of the portfolio.

Miami's office sector outperforms the national average with a lower vacancy rate of 9.4% and availability rate of 11.8%, compared to the estimated national average of 13% and 16.5%, respectively. (1)

#### **CRE Office Key Metrics**

|                            | As of 3 | /31/24 |
|----------------------------|---------|--------|
| Avg. Loan Size in millions | \$      | 1.5    |
| NCOs / Average Loans       |         | 0.00%  |
| Delinquencies / Loans      |         | 0.00%  |
| Nonaccruals / Loans        |         | 0.00%  |
| Classified Loans / Loans   |         | 0.00%  |

<sup>(1)</sup> Data points source: CoStar Group, a NASDAQ company and world leader in commercial real estate information with a comprehensive database of real estate data throughout the US, Canada, UK and France. Published April 2023.

#### In thousands (except ratios)

|  | Q1 2024     | Q4 2023     | Q3 2023     | <b>Q2 2023</b> | <b>Q1 2023</b> |  |
|--|-------------|-------------|-------------|----------------|----------------|--|
|  |             |             |             |                |                |  |
| Service fees   | \$1,651     | \$1,348     | \$1,329     | \$1,173        | \$1,205        |  |
| Gain (loss) on sale of securities available for sale | -           | (883)       | (955)       | -              | (21)           |  |
| Gain on sale of loans held for sale                  | 67          | 105         | 255         | 94             | 347            |  |
| Other income   | 746         | 756         | 1,532       | 579            | 539            |  |
| Total non-interest income                            | \$2,464     | \$1,326     | \$2,161     | \$1,846        | \$2,070        |  |
| Average total assets                                 | \$2,436,103 | \$2,268,811 | \$2,250,258 | \$2,183,542    | \$2,120,218    |  |
| Non-interest income/Average assets (1)               | 0.41%       | 0.23%       | 0.38%       | 0.34%          | 0.40%          |  |

#### **Commentary**

Service fees have increased year over year due to wire fees with new and existing correspondent banks.

Non-interest income over average assets was 0.41%, higher than prior quarters.

Other income increased with BOLI restructuring in the third quarter of 2023.

(1) Annualized.

In thousands (except ratios)

|   | <b>Q1 2024</b> | Q4 2023     | Q3 2023     | Q2 2023     | Q1 2023     |  |
|---|----------------|-------------|-------------|-------------|-------------|--|
|   |                |             |             |             |             |  |
| Salaries and employee benefits              | \$6,310        | \$6,104     | \$6,066     | \$5,882     | \$6,377     |  |
| Occupancy                                   | 1,314          | 1,262       | 1,350       | 1,319       | 1,299       |  |
| Regulatory assessments and fees             | 433            | 412         | 365         | 452         | 224         |  |
| Consulting and legal fees                   | 592            | 642         | 513         | 386         | 358         |  |
| Network and information technology services | 507            | 552         | 481         | 505         | 478         |  |
| Other operating expense                     | 2,018          | 1,747       | 1,686       | 1,908       | 1,440       |  |
| Total non-interest expense                  | \$11,174       | \$10,719    | \$10,461    | \$10,452    | \$10,176    |  |
| Efficiency ratio                            | 63.41%         | 68.27%      | 64.64%      | 65.25%      | 56.32%      |  |
| Average total assets                        | \$2,436,103    | \$2,268,811 | \$2,250,258 | \$2,183,542 | \$2,120,218 |  |
| Non-interest expense / Average assets (1)   | 1.84%          | 1.87%       | 1.84%       | 1.92%       | 1.95%       |  |
| Full-time equivalent employees              | 199            | 196         | 194         | 198         | 196         |  |

#### **Commentary**

Salaries and benefits are up due to 3 new FTE, seasonal payroll taxes, and stock-based compensation.

Other operating expenses up \$271 thousand due to \$67 thousand increase in promotional expense to support business verticals, \$60 thousand increase in force-placed insurance, and \$40 thousand increase in property insurance expense.

Non-interest expense / Average assets has improved 11 bps year-over-year.

Efficiency ratio improved for the first quarter 2024 due to higher revenue from a larger loan portfolio and additional wire transfer fee income.

| Capital Ratios (1)            | Q1 2024  | Q4 2023  | Q1 2023  | Well-<br>Capitalized |
|-------------------------------|----------|----------|----------|----------------------|
|                               |          |          |          |                      |
| Leverage Ratio                | 8.91%    | 9.28%    | 9.36%    | 5.00%                |
| TCE/TA (2)                    | 7.83%    | 8.09%    | 8.50%    | NA                   |
| Tier 1 Risk-<br>Based Capital | 11.80%   | 11.62%   | 12.04%   | 8.00%                |
| Total Risk-<br>Based Capital  | 12.98%   | 12.78%   | 13.20%   | 10.00%               |
| AOCI<br>In Millions           | (\$45.4) | (\$44.3) | (\$42.1) |                      |

#### **Commentary**

The Company paid in March 2024 a cash dividend of \$0.05 per share of the Company's Class A common stock, the aggregate distributed amount in connection with this dividend was \$1.0 million.

During the quarter, the Company repurchased 7,100 shares of common stock at a weighted average price per share of \$11.15.

Q1 2024 EOP common stock shares outstanding: 19,650,463.

<sup>(1)</sup> Reflects the Company's regulatory capital ratios which are provided for information purposes only; as a small bank holding company, the Company is not subject to regulatory capital requirements.
(2) Non-GAAP financial measures. See reconciliation in this presentation.



Leading franchise located in one of the most attractive banking markets in Florida and the U.S.

Robust organic growth

Strong asset quality, with minimal chargeoffs experienced since 2015 recapitalization

Experienced and tested management team

Strong profitability, with pathway for future enhancement identified

Core funded deposit base with 27% noninterest-bearing deposits (EOP)



## APPENDIX - NON-GAAP RECONCILIATION

| n thousands (except ratios)                    |       | As of or For the Three Months Ended |           |    |            |    |           |    |           |    |           |
|--|-------|-------------------------------------|-----------|----|------------|----|-----------|----|-----------|----|-----------|
|  |       |                                     | 3/31/2024 | 1  | 12/31/2023 |    | 9/30/2023 |    | 6/30/2023 |    | 3/31/2023 |
| Pre-tax pre-provision ("PTPP") income:         | (1)   | _                                   |           |    |            |    |           |    |           |    |           |
| Net income                                     |       | \$                                  | 4,612     | \$ | 2,721      | \$ | 3,819     | \$ | 4,196     | \$ | 5,809     |
| Plus: Provision for income taxes               |       |                                     | 1,426     |    | 787        |    | 1,250     |    | 1,333     |    | 1,881     |
| Plus: Provision for credit losses              |       |                                     | 410       |    | 1,475      |    | 653       |    | 38        |    | 201       |
| PTPP income                                    |       | \$                                  | 6,448     | \$ | 4,983      | \$ | 5,722     | \$ | 5,567     | \$ | 7,891     |
| PTPP return on average assets:                 | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| PTPP income                                    |       | \$                                  | 6,448     | \$ | 4,983      | \$ | 5,722     | \$ | 5,567     | \$ | 7,891     |
| Average assets                                 |       | \$                                  | 2,436,103 | \$ | 2,268,811  | \$ | 2,250,258 | \$ | 2,183,542 | \$ | 2,120,218 |
| PTPP return on average assets                  | (2)   |                                     | 1.06%     |    | 0.87%      |    | 1.01%     |    | 1.02%     |    | 1.51%     |
| Operating net income:                          | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Net income                                     |       | \$                                  | 4,612     | \$ | 2,721      | \$ | 3,819     | \$ | 4,196     | \$ | 5,809     |
| Less: Net gains (losses) on sale of securities |       |                                     | -         |    | (883)      |    | (955)     |    | -         |    | (21)      |
| Less: Tax effect on sale of securities         |       |                                     | -         |    | 224        |    | 242       |    | -         |    | 5         |
| Operating net income                           |       | \$                                  | 4,612     | \$ | 3,380      | \$ | 4,532     | \$ | 4,196     | \$ | 5,825     |
| Operating PTPP income:                         | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| PTPP income                                    |       | \$                                  | 6,448     | \$ | 4,983      | \$ | 5,722     | \$ | 5,567     | \$ | 7,891     |
| Less: Net gains (losses) on sale of securities |       |                                     | _         |    | (883)      |    | (955)     |    | _         |    | (21)      |
| Operating PTPP income                          |       | \$                                  | 6,448     | \$ | 5,866      | \$ | 6,677     | \$ | 5,567     | \$ | 7,912     |
| Operating PTPP return on average assets:       | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Operating PTPP income                          | ( )   | \$                                  | 6,448     | \$ | 5,866      | \$ | 6,677     | \$ | 5,567     | \$ | 7,912     |
| Average assets                                 |       | \$                                  | 2,436,103 | \$ | 2,268,811  | \$ | 2,250,258 | \$ | 2,183,542 | \$ | 2,120,218 |
| Operating PTPP return on average assets        | (2)   |                                     | 1.06%     |    | 1.03%      |    | 1.18%     |    | 1.02%     |    | 1.51%     |
| Operating return on average assets:            | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Operating net income                           | ( )   | \$                                  | 4,612     | \$ | 3,380      | \$ | 4,532     | \$ | 4,196     | \$ | 5,825     |
| Average assets                                 |       | \$                                  | 2,436,103 | \$ | 2,268,811  | \$ | 2,250,258 | \$ | 2,183,542 | \$ | 2,120,218 |
| Operating return on average assets             | (2)   | ·                                   | 0.76%     | ·  | 0.59%      | Ť  | 0.80%     | Ċ  | 0.77%     | ·  | 1.11%     |
| Operating return on average equity:            | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Operating net income                           | ( · ) | \$                                  | 4,612     | \$ | 3,380      | \$ | 4,532     | \$ | 4,196     | \$ | 5,825     |
| Average equity                                 |       | \$                                  | 193.092   | \$ | 183,629    | \$ | 184,901   | \$ | 184,238   | \$ | 183,371   |
| Operating return on average equity             | (2)   | ·                                   | 9.61%     | ·  | 7.30%      |    | 9.72%     |    | 9.13%     | ·  | 12.88%    |
| Operating Revenue:                             | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Net interest income                            | ( · ) | \$                                  | 15,158    | \$ | 14,376     | \$ | 14,022    | \$ | 14,173    | \$ | 15,997    |
| Non-interest income                            |       |                                     | 2,464     | •  | 1,326      |    | 2,161     |    | 1,846     |    | 2,070     |
| Less: Net gains (losses) on sale of securities |       |                                     | -         |    | (883)      |    | (955)     |    | -         |    | (21)      |
| Operating revenue                              |       | \$                                  | 17,622    | \$ | 16,585     | \$ | 17,138    | \$ | 16,019    | \$ | 18,088    |
| Operating Efficiency Ratio:                    | (1)   |                                     |           |    |            |    |           |    |           |    |           |
| Total non-interest expense                     | ` '   | \$                                  | 11,174    | \$ | 10,719     | \$ | 10,461    | \$ | 10,452    | \$ | 10,176    |
| Operating revenue                              |       | \$                                  | 17,622    | \$ | 16,585     | \$ | 17,138    | \$ | 16,019    | \$ | 18,088    |
| Operating efficiency ratio                     |       |                                     | 63.41%    |    | 64.63%     |    | 61.04%    |    | 65.25%    |    | 56.26%    |

<sup>(1)</sup> The Company believes these non-GAAP measurements are key indicators of the ongoing earnings power of the Company.

<sup>(2)</sup> Annualized.



### APPENDIX - NON-GAAP RECONCILIATION

In thousands (except ratios and share data)

|  |                  | As of or For the Three Months Ended |            |    |            |    |            |    |            |    |            |
|--|------------------|-------------------------------------|------------|----|------------|----|------------|----|------------|----|------------|
|  |                  |                                     | 3/31/2024  |    | 12/31/2023 |    | 9/30/2023  |    | 6/30/2023  |    | 3/31/2023  |
| Tangible book value per common share (at period-en     | n <b>d):</b> (1) |                                     |            |    |            |    |            |    |            |    |            |
| Total stockholders' equity                             |                  | \$                                  | 195,011    | \$ | 191,968    | \$ | 182,884    | \$ | 183,685    | \$ | 183,858    |
| Less: Intangible assets                                |                  |                                     | -          |    | -          |    | -          |    | -          |    | -          |
| Tangible stockholders' equity                          |                  | \$                                  | 195,011    | \$ | 191,968    | \$ | 182,884    | \$ | 183,685    | \$ | 183,858    |
| Total shares issued and outstanding (at period-end     | d):              |                                     |            |    |            |    |            |    |            |    |            |
| Total common shares issued and outstanding             |                  |                                     | 19,650,463 |    | 19,575,435 |    | 19,542,290 |    | 19,544,777 |    | 19,622,380 |
| Tangible book value per common share                   | (2)              | \$_                                 | 9.92       | \$ | 9.81       | \$ | 9.36       | \$ | 9.40       | \$ | 9.37       |
| Operating diluted net income per common share:         | (1)              | _                                   |            |    |            |    |            |    |            |    |            |
| Operating net income                                   |                  | \$                                  | 4,612      | \$ | 3,380      | \$ | 4,532      | \$ | 4,196      | \$ | 5,825      |
| Total w eighted average diluted shares of common stock |                  |                                     | 19,698,258 |    | 19,573,350 |    | 19,611,897 |    | 19,639,682 |    | 19,940,606 |
| Operating diluted net income per common share:         |                  | \$                                  | 0.23       | \$ | 0.17       | \$ | 0.23       | \$ | 0.21       | \$ | 0.29       |
|  |                  |                                     |            |    |            |    |            |    |            |    |            |
| Tangible Common Equity/Tangible Assets                 | (1)              |                                     |            |    |            |    |            |    |            |    |            |
| Tangible stockholders' equity                          |                  | \$                                  | 195,011    | \$ | 191,968    | \$ | 182,884    | \$ | 183,685    | \$ | 183,858    |
| Tangible total assets                                  | (3)              | \$                                  | 2,489,142  | \$ | 2,339,093  | \$ | 2,244,602  | \$ | 2,225,914  | \$ | 2,163,821  |
| Tangible Common Equity/Tangible Assets                 |                  |                                     | 7.83%      |    | 8.21%      |    | 8.15%      |    | 8.25%      |    | 8.50%      |
|  |                  |                                     |            |    |            |    |            |    |            |    |            |

<sup>(1)</sup> The Company believes these non-GAAP measurements are key indicators of the ongoing earnings power of the Company.

<sup>(2)</sup> Excludes the dilutive effect, if any, of shares of common stock issuable upon exercise of outstanding stock options.

<sup>(3)</sup> Since the Company has no intangible assets, tangible total assets is the same amount as total assets calculated under GAAP.

## **LOU DE LA AGUILERA**

Chairman, President & CEO



(305) 715-5186



laguilera@uscentury.com

## **ROB ANDERSON**

EVP, Chief Financial Officer



(305) 715-5393



rob.anderson@uscentury.com

## **INVESTOR RELATIONS**



InvestorRelations@uscentury.com